

**2011/2012**  
**Bachelor of Commerce (Honours)**  
**Graduate Employment Survey Results**

The Asper School of Business - Career Development Centre conducted a telephone survey on the graduates of the 2011/2012 Bachelor of Commerce (Honours) program. Out of a class of 440 students, 272 were contacted.

Of these 272 graduates, 39 were not actively seeking full-time employment and were removed from the sample (see question 13). Therefore, the final sample size used to calculate the survey results was 233 graduates.

*All n's do not equal 233 for the following reasons:*

- *Due to the skip pattern of the survey, not all respondents were required to answer all the questions.*
- *Not all respondents answered all the questions.*
- *Some questions permitted multiple responses.*

### Q. 1 & 2

This question refers to the respondent's name, address, and phone number. The data collected from this question was used to establish the groups on which this report is based.

### Q. 3

<b>When did you graduate?</b> n=233		
	<b>Number</b>	<b>Percent</b>
October, 2011	38	16.3
February, 2012	81	34.7
May, 2012	114	49.0

### Q. 4

<b>Are you currently enrolled in the Co-op program?</b> n=233		
	<b>Number</b>	<b>Percent</b>
Yes	40	17.2
No	193	82.8

### Q. 5

<b>What is your primary major?</b> n=233		
	<b>Number</b>	<b>Percent</b>
Aboriginal Business Studies	1	.4
Accounting	87	37.3
Actuarial Mathematics	6	2.6
Entrepreneurship/Small Business	6	2.6
Finance	42	18.0
Generalist	1	.4
HRM/Industrial Relations	27	11.6
International Business	6	2.6
Logistics & Supply Chain Management	15	6.4
Management Information Systems	3	1.3
Management of Organizations	0	0
Marketing	39	16.8
Operations Management/Research	0	0

**Q. 6**

<b>Which best describes your employment status after graduation?</b>		
<b>n=233</b>		
	<b>Number</b>	<b>Percent</b>
Full time on a permanent basis	167	71.7
Full time in a term position	12	5.2
Part time	18	7.7
Summer	6	2.6
Unemployed	30	12.8

**ADDITIONAL INFORMATION FOR Q.5:**

Employment Summary (n = 203)

	<b>Number</b>	<b>Percent</b>
Employed Full time*	179	88.2
Employed Part time**	24	11.8

\* Includes full time on a permanent basis + full time in a term position

\*\* Includes part time &amp; summer

<b>Full time employment by major</b>			
<b>Total n = 233 Total # Employed =179</b>			
	<b>n=</b>	<b># Employed</b>	<b>Percent</b>
Aboriginal Business Studies	1	1	100.0
Accounting	87	71	87.6
Actuarial Mathematics	6	6	100.0
Entrepreneurship/Small Business	6	6	100.0
Finance	42	33	78.6
Generalist	1	1	100.0
HRM/Industrial Relations	27	23	85.2
International Business	6	3	50.0
Logistics & Supply Chain Management	15	12	80.0
Management Information Systems	3	3	100.0
Management of Organizations	0	0	--
Marketing	39	20	51.3
Op. Research/Op. Management	0	0	--

<b>Full time employment by program</b>			
<b>Total n = 233 Total # Employed = 179</b>			
	<b>n=</b>	<b># Employed</b>	<b>Percent</b>
Co-op Program	40	36	90.0
Regular Program	193	143	74.1

<b>Full time employment by gender</b>			
<b>Total n = 231 Total # Employed = 177</b>			
	<b>n=</b>	<b># Employed</b>	<b>Percent</b>
Female	96	73	76.0
Male	135	104	77.0

**Q.7**

Respondents were asked to give their company name, job title, and location of employment in terms of the nearest city/town and province, and an industry description.

See:

- Appendix A for list of companies for full time employed respondents and Appendix B for a further breakdown by major.
- Appendix C for a listing of companies by industry type.

<b>Industry breakdown for full time employed respondents n= 175</b>		
	<b>Number</b>	<b>Percent</b>
Accounting, Engineering, and Architecture	52	29.7
Agriculture, Forestry and Fishing	6	3.4
Banking, Finance, and Investment	22	12.6
Computer Science	1	.6
Construction	1	.6
Government	7	4.0
Health, Legal, Educational and Social Services	3	1.7
Hotel, Recreation/Amusement, Leisure, Repair, and Personal Services	5	2.8
Insurance	16	9.1
Manufacturing	8	4.6
Other Services to Business	15	8.6
Retail Trade	8	4.6
Transportation, Communication, Electric, Gas, and Sanitary	27	15.4
Wholesale Trade	4	2.3

<b>Locations of employers by province for full time employed respondent n= 179</b>		
	<b>Number</b>	<b>Percent</b>
Manitoba	175	97.9
Ontario	2	1.1
Alberta	1	.5
British Columbia	0	0
Quebec	0	0
Saskatchewan	0	0
USA	1	.5
Asia	0	0
Europe	0	0
Central/South America	0	0
Australia	0	0

**Q. 8**

Respondents were given the choice to answer this question by providing their actual annual salary or by choosing the range into which their annual salary fell. The midpoint of each range was used as the actual number to calculate the overall average starting salary. For example, if a respondent indicated that their salary fell in the range of \$25,000 - \$29,999, the number \$27,500.00 was entered as that respondent's annual salary.

<b>Annual salary before deductions for full time employed respondents n= 133</b>		
	<b>Number</b>	<b>Percent</b>
Less than \$15,000	0	0
\$15,000 - 19,999	1	.7
\$20,000 - 24,999	1	.7
\$25,000 - 29,999	1	.7
\$30,000 - 34,999	28	21.1
\$35,000 - 39,999	43	32.3
\$40,000 - 44,999	27	20.3
\$45,000 - 49,999	9	6.8
\$50,000 - 54,999	9	6.8
\$55,000 - 59,999	5	3.8
Greater than \$60,000	9	6.8

**ADDITIONAL INFORMATION FOR Q.7**

The annual average salary before deductions for full time employed respondents is \$41,470

<b>Annual average salary by major:</b>	
	<b>\$</b>
Aboriginal Business Studies	N/A*
Accounting - All	38,042
Accounting - CA Only	35,735
Accounting - CA Excluded	41,200
Actuarial Mathematics	60,833
Entrepreneurship/Small Business	44,500
Finance	42,864
Generalist	N/A*
HRM/Industrial Relations	39,853
International Business	50,000
Logistics & Supply Chain Management	38,333
Management Information Systems	49,167
Management of Organizations	--
Marketing	44,500
Operations Management/Research	--

\* For confidentiality purposes, annual salary cannot be reported when only one respondent

<b>Annual Average Salary by Gender</b>	
	<b>\$</b>
Female	40,370
Male	41,890

**AVERAGE SALARY BY INDUSTRY:**

<b>Average salary by industry</b>	
	<b>\$</b>
Accounting, Engineering, and Architecture	35,909
Agriculture, Forestry and Fishing	39,167
Banking, Finance, and Investment	41,868
Computer Science	N/A*
Construction	N/A*
Government	43,333
Health, Legal, Educational and Social Services	40,833
Hotel, Recreation/Amusement, Leisure, Repair, and Personal Services	32,500
Insurance	51,429
Manufacturing	35,500
Other Services to Businesses	47,222
Retail Trade	40,500
Transportation, Communication, Electric, Gas, and Sanitary	44,763
Wholesale Trade	52,500

\* For confidentiality purposes, annual salary cannot be reported when there is only one respondent

**Q. 9**

<b>To what extent do you think your B. Comm. degree has been an asset to you being hired for this position? n = 171</b>		
	<b>Number</b>	<b>Percent</b>
Highly Relevant	136	79.5
Somewhat Relevant	22	12.9
Not Relevant	13	7.6

**Q. 10**

<b>To what extent do you think your job is related to your major? n = 171</b>		
	<b>Number</b>	<b>Percent</b>
Highly Relevant	121	70.8
Somewhat Relevant	29	17.0
Not Relevant	21	12.2

**Q. 11**

<b>How did you learn about this position? n= 171</b>		
	<b>Number</b>	<b>Percent</b>
Career Development Centre/Co-op	75	43.8
Previously worked there	18	10.5
Through personal network	35	20.5
Volunteered there	0	0
Family business	5	2.9
Another employment centre	0	0
Self employment	5	2.9
Newspaper advertisement	1	.6
Internet	17	9.9
Other	15	8.9

**Q. 12**

All respondents that indicated they were not employed on a full time permanent basis or in a full time term position were asked to answer this question. Those who answered no to this question were removed from the original respondent sample size of 272. This resulted in a total sample size of 233, which then became the “n” for the entire survey.

<b>Are you actively seeking full time employment?</b> <b>n= 86</b>		
	<b>Number</b>	<b>Percent</b>
Yes	47	58.3
No	39	41.7

**Q. 13**

<b>If you ARE SEEKING full time employment, why do you think your search has been unsuccessful?</b> <b>n= 47</b>		
	<b>Number</b>	<b>Percent*</b>
Not enough work experience	20	42.6
Just started job search	24	51.1
Have not given job search a full effort	16	34.0
No jobs in area of specialization	1	2.1
Other	3	6.4
No jobs in desired location	4	8.5
Require further education	3	6.4

\* Total will exceed 100 since multiple responses were permitted.

**Q. 14**

<b>If you ARE NOT SEEKING full time employment, why is that?</b> <b>n=39</b>		
	<b>Number</b>	<b>Percent*</b>
Travel	13	33.3
Returning to school	18	46.2
Other	2	5.1
Moving out of Winnipeg	1	2.6
Decided to take some time off	3	7.7
Working for the summer only	0	0
Family responsibilities	1	2.6

\* Total will exceed 100 since multiple responses were permitted.

**Q. 15**

<b>Which of the following methods did you use in your job search?</b> <b>n=86</b>		
	<b>Number</b>	<b>Percent*</b>
Career Development Centre	36	41.9
Internet	40	46.5
Newspaper advertisement	13	15.1
Through personal network	35	40.7
Previous employment	17	19.8
Other	5	5.8
Another Employment Centre	5	5.8

\* Total will exceed 100 since multiple responses were permitted.

**Q. 16**

<b>Have you utilized the Career Development Centre</b> <b>N=210</b>		
	<b>Number</b>	<b>Percent</b>
Yes	167	79.5
No	43	20.5

**Q. 17**

<b>If yes, when did you start utilizing the services at the Career Development Centre</b> <b>N=164</b>		
	<b>Number</b>	<b>Percent</b>
1 <sup>st</sup> year	43	26.3
2 <sup>nd</sup> year	45	27.4
Final year	76	46.3

**Q. 18**

<b>Sex of respondents:</b> <b>n= 230</b>		
	<b>Number</b>	<b>Percent</b>
Male	134	58.3
Female	96	41.7

**Q. 19**

<b>Age of respondents:</b> <b>n= 216</b>		
	<b>Number</b>	<b>Percent</b>
<=20	0	N/A
21	5	2.3
22	58	26.8
23	66	30.6
24	34	15.7
25	30	13.9
26	6	2.8
27	5	2.3
>=28	12	5.6

The average age of the respondents is 23

**Q. 20**

<b>Would you be willing to participate in the Mentor Listing?</b> <b>n= 162</b>		
	<b>Number</b>	<b>Percent</b>
Yes	37	22.8
No	125	77.2

A directory of all Bachelor of Commerce alumni willing to list their name as a mentor is available in the Career Development Centre.

## APPENDIX A

### 2011/2012 Bachelor of Commerce (Honours) Graduate Survey

#### Q.6 - Alphabetical Listing of Companies which hired Respondents for Full time Employment

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A Adams Supply	Good Life Fitness	Province of Manitoba
Agriculture & Agrifood Canada	Great West Life (6)	Provincial Government
Agriculture Canada	H&D Farm & Auto Supply	PwC LLP (10)
Air Canada	H2 Entertainment	RBC Dominion Securities
Assiniboine Credit Union	Hanford Drewitt Ltd	RBC Royal Bank (4)
BDO (2)	HD Petroleum	Richardson International (3)
Biomedical Commercialization Canada	HEB Manitoba	Riverside Greenhouse
Birchwood Automotive Group	Hollis Maharaj CA	Scotia Bank
Bison Transport (5)	Honda	Service Canada
Booke & Partners (2)	IC Group	Shaw Communications
Cambrian Credit Union	Lakeview Management	Sincerus Capital
Canad Inns	Investors Group (8)	Southeast Child & Family Services
Canada Cartage	ISO Polar	Standard Aero
Canadian Military	KPMG (6)	Standard Insurance
Cargill (2)	Lawton Partners Financial	Strata Benefits Consulting
Carte International	MacDon Industries	Sussex Realty Management
Carys Ltd	Manitoba Compress	Talbot & Associate (3)
Century 21 Bachman & Associates	Manitoba Hydro (8)	TD Bank (2)
Ceridian Canada	Manitoba Hydro International	The North West Company
CGA	Manitoba Infrastructure & Transportation	Tiber River Naturals
Chi Zhang Chartered Accountant INC.	Manitoba Public Insurance (2)	Towers Watson
Churchill Gateway Development Corp	Manulife Financial	TransX
Costco	Mercer	United Way
Craig & Ross	Milne Homes	University of Manitoba
Deloitte (4)	MNP (5)	University of Winnipeg
Eckler	MTS Allstream (5)	UPS
Endo Tactical	Murray Hyundai	Vic's Accounting
Enterprise	Ohio National Financial Service	Wallace International
Ernst & Young (8)	Olafson & Jones, CGA	Wawanesa Mutual Insurance (2)
Exchange Group	Overhead Door of Winnipeg	Westeel
Five Star Accounting	Pauls Autoparts	Western Financial Group
Folklorama	Perimeter Aviation	Wii International
Frostiak & Leslie Chartered Accountants	Petterson Kalin	WR Display & Packaging
Gain Marketing	PKBW Group	Xerox
Gardewine Group	Pope & Brookes LLP	
Gerox		

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\* Numbers in brackets denote the number of respondents hired by that one company.

**APPENDIX B****2011/2012 Bachelor of Commerce (Honours) Graduate Survey****Q.6 - Alphabetical Listing of Companies and Position Titles for Full time Employed Respondents  
BY PATTERN AREA****PATTERN AREA: ABORIGINAL BUSINESS**

<b>COMPANY</b>	<b>JOB TITLE</b>
Perimeter Aviation	Cargo Office Supervisor

**PATTERN AREA: ACCOUNTING**

<b>COMPANY</b>	<b>JOB TITLE</b>
A Adams Supply	Bookkeeper
Air Canada	Staff Accountant
BDO Canada (2)	Staff Accountant
Booke & Partners (2)	Staff Accountant
Canadian Military	Logistics Coordinator
Cargill (2)	Accounting Analyst
Century 21 Bachman & Associates	Land Developer, Realtor
Ceridian Canada	Accountant
Craig & Ross	Staff Accountant
Deloitte (4)	Staff Accountant
Eckler Ltd.	Administration Assistant
Ernst & Young LLP (8)	Staff Accountant
Great West Life	Staff Accountant
H&D Farm & Auto Supply	Exchange Associate
Hanford Drewitt Ltd	Accounting Assistant
Hollis Maharaj CA	Accountant
Investors Group	Staff Accountant
KPMG LLP (6)	Staff Accountant
Manitoba Hydro	Payment Processing Analyst
Manitoba Hydro	Finance & Administration
Manitoba Hydro (2)	Accountant
Manitoba Hydro	Commerce Trainee - Accounting
Mercer	Pension Administrator
MNP LLP (5)	Staff Accountant
Olafson & Jones, CGA	Accountant
PKBW Group	Accountant
Pope & Brooke LLP	Staff Accountant
Province of Manitoba	Mobile Patrol Officer
Provincial Government	Trust Management Officer
PwC LLP (10)	Staff Accountant
Riverside Greenhouse	
Standard Aero	Business System Support Analyst
Talbot & Associates (2)	Accountant
Talbot & Associates	Senior Accountant
The Joint Head Shop Inc	Owner
Vic's Accounting	Accountant
Wii International	Accounting Clerk

**APPENDIX B****2011/2012 Bachelor of Commerce (Honours) Graduate Survey****Q.6 - Alphabetical Listing of Companies and Position Titles for Full time Employed Respondents  
BY PATTERN AREA****PATTERN AREA: ACTUARIAL MATHEMATICS**

Company	Job Title
Great West Life	Actuarial Assistant
Manulife Financial	Actuarial Analyst
Ohio National Financial Service	Actuarial Analyst
Towers Watson	Actuarial Analyst
Wawanesa Mutual Insurance (2)	Actuarial Analyst

**PATTERN AREA: ENTREPRENEURSHIP/SMALL BUSINESS**

COMPANY	JOB TITLE
Manitoba Hydro	Vendor Analyst
Milne Homes	Associate
RBC Royal Bank	Account Manager
WR Display & Packaging	IT Manager
Xerox	Management Trainee

**PATTERN AREA: FINANCE**

COMPANY	JOB TITLE
Bison Transport	Junior Business Analyst
Cambrian Credit Union	Investment Support
Five Star Accounting	Accounting Technician
Gain Marketing	Account Manager
Great West Life	Portfolio Management Training Program
Great West Life	Fund Accountant
HEB Manitoba	Investment Analyst
Investors Group	Associate Advisor
Investors Group	Consultant
Investors Group	Performance Analyst
Investors Group	Management Development Intern
Lakeview Management	Property Manager
Manitoba Chamber of Commerce	Administration Assistant
Manitoba Hydro International	Finance Officer
MTS Allstream	Youth Marketing Intern
Murray Hyundai	Sales
Pauls Autoparts	Sales
Petterson Kalin	Accountant
RBC	Account Manager Trainee
RBC (2)	Account Manager
RBC Dominion Securities	Business and Investment Advisor
Richardson International	Accounting Clerk
Richardson International	Personal Banking Officer
Scotia Bank	Manager-Sales Integration
Shaw Communications	Financial Service Representative
TD Bank	Associate Real Estate Analyst
TD Bank	CFO
Tiber River Naturals	Staff Accountant
The Exchange Group	Sponsored Executive
United Way	Finance Representative
University of Manitoba	Field Development
Western Financial Group	

**APPENDIX B****2011/2012 Bachelor of Commerce (Honours) Graduate Survey****Q.6 - Alphabetical Listing of Companies and Position Titles for Full time Employed Respondents  
BY PATTERN AREA****PATTERN AREA: GENERALIST**

<b>COMPANY</b>	<b>JOB TITLE</b>
Assiniboine Credit Union	Branch Manager

**PATTERN AREA: HRM/INDUSTRIAL RELATIONS**

<b>COMPANY</b>	<b>JOB TITLE</b>
Agriculture & Agrifood Canada	Team Learning Coordinator
Agriculture Canada	
Birchwood Automotive Group	Recruitment & Staffing Coordinator
Bison Transport	Winnipeg City Planner
Canad Inns	HR Coordinator
Carte International	Account Payable Assistant
Folklorama	Services Coordinator
Frostiak & Leslie Chartered Accountants	Administrative Assistant
Gardewine Group	HR Generalist
Great West Life	Living Benefits Specialist
MacDon Industries	HR Advisor
Manitoba Hydro (2)	HR Representative
Manitoba Infrastructure & Transportation	Administration
Manitoba Public Insurance	Professional Intern, Human Resources
Manitoba Public Insurance	HR Clerk
Northwest Company	Human Resources Assistant
Service Canada	Canadian Services Officer
Sincerus Capital	Investment Coordinator
Strata Benefits Consulting	HR Generalist
TransX	Rates Manager
University of Winnipeg	Student Central Assistant

**PATTERN AREA: INTERNATIONAL BUSINESS**

<b>COMPANY</b>	<b>JOB TITLE</b>
Bison Transport	Pricing Analyst
Honda	Sales Consultant
MTS Allstream	Retail Strategist

**PATTERN AREA: LOGISTICS AND SUPPLY CHAIN MANAGEMENT**

<b>COMPANY</b>	<b>JOB TITLE</b>
Bison Transport	Logistics Coordinator
Bison Transport	Customer Canadian Operations Planner
Canada Cartage	Night Dispatcher
Carys Ltd	Logistics
CGA	Transfer Agent
Chi Zhang Chartered Accountant INC.	Junior Accountant
Churchill Gateway Development Corporation	Analyst
Costco	Sales Assistant / Inventory Control Assistant
HD Petroleum	Supply Chain Manager
ISO Polar	Business Analyst
Richardson International	Transportation Operations
UPS	Operations Manager

**APPENDIX B****2011/2012 Bachelor of Commerce (Honours) Graduate Survey****Q.6 - Alphabetical Listing of Companies and Position Titles for Full time Employed Respondents  
BY PATTERN AREA****PATTERN AREA: MANAGEMENT INFORMATION SYSTEMS**

<b>COMPANY</b>	<b>JOB TITLE</b>
Great West Life	System Analyst
Investors Group	Systems Analyst
Overhead Door of Winnipeg	Manager

**PATTERN AREA: MANAGEMENT OF ORGANIZATIONS**

<b>COMPANY</b>	<b>JOB TITLE</b>
Shindico Realty	Portfolio Analyst

**PATTERN AREA: MARKETING**

<b>COMPANY</b>	<b>JOB TITLE</b>
Biomedical Commercialization Canada	Business Analyst
Endo Tactical	Owner / Operator
Enterprise	Branch Manager
Gerox	Analyst
Good Life Fitness	Personal Trainer
H2 Entertainment	Musician/Social Media Marketing Assistant
IC Group	Business Development
Investors Group	Financial Advisor
Investors Group	Consultant
Lawton Partners Financial	Analyst / Advisor Intern
MTS Allstream	Corporate Security Info Technologist
MTS Allstream	Marketing Specialist
MTS Allstream	Technical Support Representative
Southeast Child & Family Services	Financial Analyst Clerk
Standard Insurance	Sales Representative
Sussex Realty Management	Project Management
Wallace International	Marketing & Sales
Westeel	Marketing Specialist

## APPENDIX C

### 2011/2012 Bachelor of Commerce (Honours) Graduate Survey Q.6 - Alphabetical Listing of Companies for Full time Employed Respondents BY INDUSTRY TYPE

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#### **ACCOUNTING, ENGINEERING, AND ARCHITECTURE**

BDO Canada (2)  
Booke & Partners (2)  
Certified General Accountants  
Chi Zhang Chartered Accountant INC.  
Craig & Ross  
Deloitte (4)  
Ernst & Young LLP (8)  
Five Star Accounting  
Frostiak & Leslie Chartered Accountants  
Hollis Maharaj CA  
KPMG LLP (6)  
MNP LLP (5)  
Olafson & Jones, CGA  
Petterson Kalin  
PKBW Group  
Pope & Brookes  
PwC LLP (10)  
Talbot & Associates (3)  
The Exchange Group  
Vic's Accounting

#### **AGRICULTURE, FORESTRY, AND FISHING**

Cargill (2)  
Richardson International (3)  
Riverside Greenhouse

#### **BANKING, FINANCE, AND INVESTMENT**

Assiniboine Credit Union  
Cambrian Credit Union  
HEB Manitoba  
Investors Group (8)  
Lawton Partners Financial  
RBC Dominion Securities  
RBC Royal Bank (4)  
Scotia Bank  
Sincerus Capital  
TD Bank (2)  
Western Financial Group

#### **CONSTRUCTION**

Milne Homes

#### **GOVERNMENT**

Agriculture & Agrifood Canada  
Agri-culture Canada  
Canadian Military  
Manitoba Infrastructure & Transportation  
Province of Manitoba  
Provincial Government

#### **GOVERNMENT**

Service Canada

#### **HEALTH, LEGAL, EDUCATIONAL AND SOCIAL SERVICES**

Southeast Child & Family Services  
University of Manitoba  
University of Winnipeg

#### **HOTEL, RECREATION/LEISURE, REPAIR, PERSONAL SERVICES**

Canad Inns  
Folklorama  
Good Life Fitness  
H2 Entertainment  
Lakeview Management

#### **INSURANCE**

Eckler Ltd.  
Great West Life (6)  
Manitoba Public Insurance (2)  
Manulife Financial  
Mercer  
Ohio National Financial Service  
Standard Insurance  
Towers Watson  
Wawanesa Mutual Insurance (2)

#### **MANUFACTURING**

A Adams Supply  
Carte International  
MacDon Industries  
Standard Aero  
Tiber River Naturals  
Wallace International  
Westeel

#### **OTHER SERVICES TO BUSINESS**

Century 21 Bachman & Associates  
Ceridian Canada  
Gain Marketing  
Gerox  
H&D Farm & Auto Supply  
Strata Benefits Consulting  
Sussex Realty Management  
United Way  
Xerox

## APPENDIX C

### 2011/2012 Bachelor of Commerce (Honours) Graduate Survey

#### Q.6 - Alphabetical Listing of Companies for Full time Employed Respondents BY INDUSTRY TYPE

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##### RETAIL TRADE

Birchwood Automotive Group  
Canada Cartage  
Costco  
Enterprise  
Hanford Drewitt Ltd  
Murray Hyundai  
Pauls Autoparts  
The Joint Head Shop Inc  
The North West Company

##### WHOLESALE TRADE

Carys Ltd.  
Endo Tactical  
Wii International  
WR Display & Packaging

##### TRANSPORTATION ELECTRONIC

##### COMMUNICATION AND PUBLIC

##### UTILITIES

Air Canada  
Bison Transport (5)  
Churchill Gateway Development Corporation  
Gardewine Group  
HD Petroleum  
Manitoba Hydro (8)  
Manitoba Hydro International  
MTS Allstream (5)  
Perimeter Aviation  
Shaw Communications  
TransX  
UPS

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\* Numbers in brackets denote the number of respondents hired by that one company in a specific role.