

## Key Fundamentals in Creating a **Deep Sustainable Business**



Nature

Society

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In this paper I review 92 articles pertaining to the deep sustainable business literature (e.g., ecocentrism, true sustainability, strong sustainability, regenerative Abstract organizations, and social and ecological thought) and draw ten insights regarding what issues must be addressed to create deep sustainable businesses.

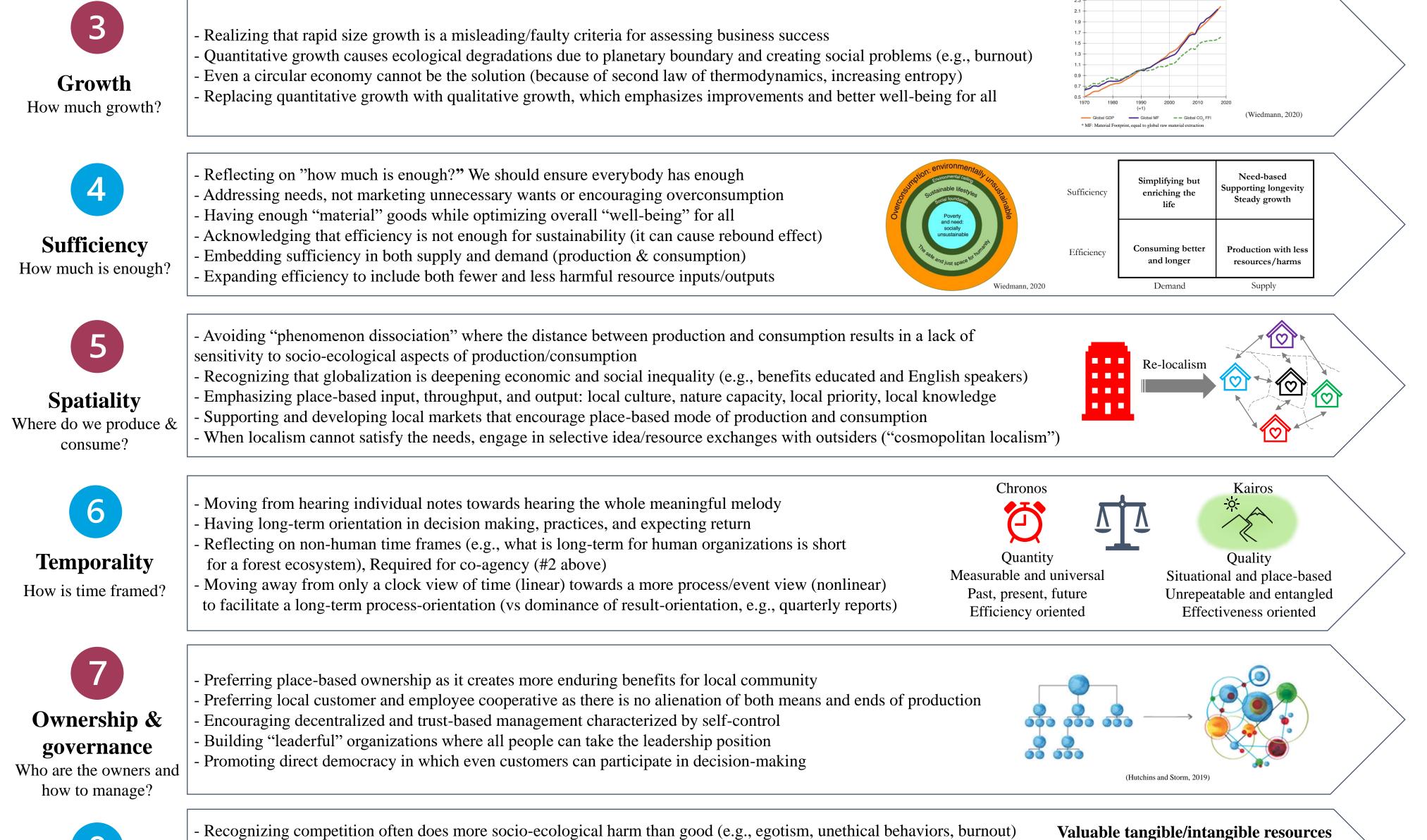
An increasing number of sustainability scholars believe that business-as-usual is incapable of adequately addressing the social and ecological crises facing humans and non-humans. Indeed, from a holistic perspective, it seems corporations do more harm than good: they often produce unessential surplus wealth in the short-term for a minority, but destroy essential socio-ecological well-being in the long-term for the majority. Even the Triple Bottom Line perspective, where firms seek a business case to reduce negative externalities, serves merely to delay serious transformation. Thus, scholars promoting deep business sustainability argue that firms, to be net-positive actors in socio-ecological sphere, must reconsider some of their fundamental assumptions.



- Moving away from "shareholder profit maximization" toward "creating collective value for human and nonhumans" - Redefining business success indicators towards recognizing that firms are not only economic entities - Going beyond "the business case for sustainability" or "does it pay to be green?" narratives - Placing socio-ecological well-being ahead of financial wealth creation in the never-ending process of flourishing - Being a regenerative and net-positive participant instead of being less unsustainable - Acquiring a nested view to social, ecological, and economic aspects: firms in service of society and nature, not the other way around



- Reflecting on the fact that humankind is not the only actor with agency - Acknowledging that other species have active agency (e.g., mother trees in a forest) - Practicing co-agency of human and non-humans in achieving business goals (i.e., creating collective value) - Migrating from Anthropocene and egocentric view to ecocentrism: inherent value of nature and non-humans - Reconciliating with nature: there is no separation between nature and human organizations, we are nature Up to 10,000 years ago years ago - Developing new interdisciplinary management theories to accommodate co-agency complexity (Hutchins and Storm, 2019)



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Valuable tangible/intangible resources

| Collaboration<br>(vs competition)                         | <ul> <li>Understanding how a "sustainability as a source of competitive advantage" narrative reproduces current negative situation</li> <li>Realizing that collaboration is better-suited than competition to address socio-ecological problems/creating well-being</li> <li>Accepting that valuable resources must be shared, transferable, and accessible for imitation/substitution</li> <li>Seeking to create and capture more-than-financial value (e.g., peace, contentment, and enhanced biodiversity)</li> <li>Fair pricing is based on socio-ecological-economic cost and benefit</li> </ul>   | Ra<br>Inimita<br>Non-substi                       | ible —  | <ul> <li>→ Commonplace</li> <li>→ Transferable</li> <li>→ substitutable</li> </ul> |  |
|---|---|---|---|--|--|
| <b>9</b><br><b>Technology</b><br>What type of technology? | Choosing technologies that facilitate:<br>- biodiversity rather than biological degradation<br>- shared economies rather than radical monopoly<br>- empowerment rather than causes polarization of power – rich and poor - because of the centralized mood of mass production<br>- easy repair rather than replacement or obsoletion<br>- authentic convivial activity (e.g., walking, biking) rather than impersonal interactions<br>- meaningful and joyful relationships between actors rather than never-enough material consumption  | 1   |   |  |  |
| <b>Transition</b><br>How can we get there?                | <ul> <li>Although there is not one-best-way to transition to deep sustainable firms, some pathways have been envisioned:</li> <li><i>Micro emancipation</i> refers to small changes towards sustainability that actors make within their sphere of influence</li> <li><i>System transition</i> refers gradual changes in law, policies, and regulations in the public sphere, positive alterations in market pillars (greening supply and demand), and changing norms and beliefs</li> <li><i>System transformation</i> starts from revolutions in law, policies, and regulations in the public sphere</li> <li><i>Social movement</i> begins with solidarity between conscious businesses, NGOs, grassroots, and individual actors to enforce the required change in public and private spheres</li> </ul> | Transformational<br>Pace of change<br>Incremental | Social Movement<br>Micro-emancipatio<br>Bottom-up D | System<br>Transformation<br>n System Transition<br>rection Top-down                |  |

## An integrative framework of the review

