

Career Development Centre

PROFILE BOOK 2022

Master's students available for a variety of
employment opportunities

ASPER



SCHOOL OF
BUSINESS



University
of Manitoba

Introduction

The Career Profile Book contains profiles of master's students available for a variety of employment opportunities from co-op, work integrated learning (WIL) including short-term strategic projects, part-time work to graduate opportunities. Each profile lists the type of employment the student is interested in.

Class profile

48%

IDENTIFY AS FEMALE

8

AVG. YEARS OF EXPERIENCE

3.65

AVG. GPA

32

AVG. AGE

Academic experience

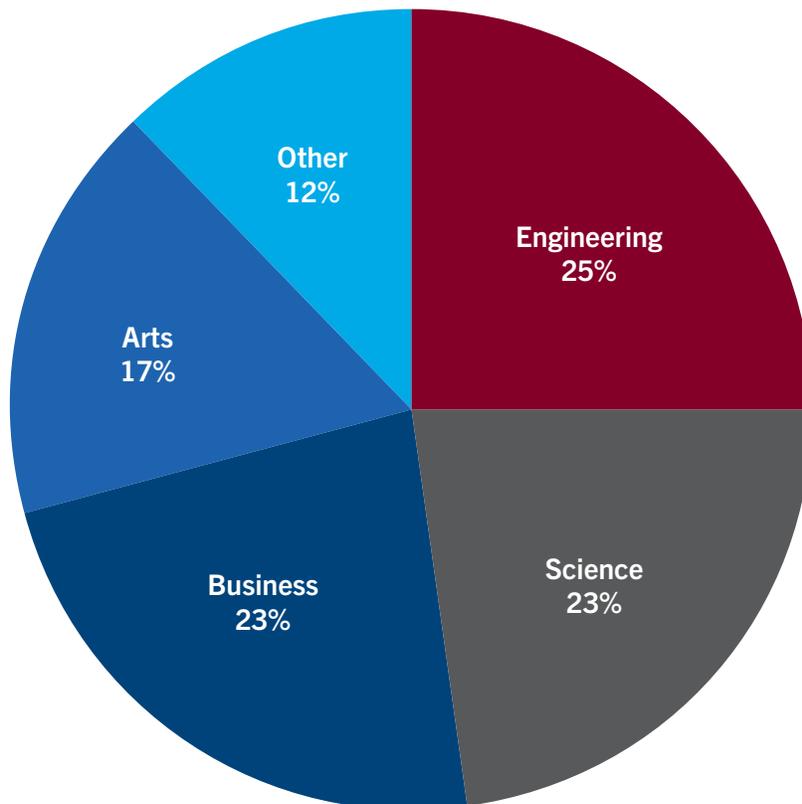


Table of contents

MASTER OF BUSINESS ADMINISTRATION

Entrepreneurship

Garvit Gugnani.....	5
Janet Chen	6

Finance

Fengzhuo Su.....	7
Himanshi Gupta.....	8
Oluwaseun Onanuga-Okuyemi	9
Ranu Jain	10
Sai Sumanth	11
Samarth Jariwala	12
Vikash Kumar Sinha.....	13
Gourav Punia	14

Leadership

Eden Sorrell	15
Nick Gamble.....	16
Sudhanshu Bhatnagar	17

Marketing

Arifin Zaman.....	18
Dhruv Sharma	19
Kalyn Maskiw-Connelly	20
Kelvin Lui.....	21
Meredith Liu	22
Muhammad Wajahat Ali	23
Rohan Shanker	24
Siddhesh Patil.....	25
Yashveer Sehrawat.....	26

Supply Chain Management

Akansha Singh	27
Pratyay Datta	28

Navdeep Rana	29
Olive Anon	30
Rajwant Singh Bhatia.....	31
Rohit Pathania	32
Sahithi Namala	33
Sarthak Modi	34
Shantanu Patel	35

Sustainability

Ashish Suiya	36
--------------------	----

MASTER OF FINANCE

Guransh Sabharwal.....	38
Hong Yang	39
Kuldeep Tyagi	40
Md Roffe Mahbub Saiket.....	41
Nikhita Rao.....	42
Nse Wilfred-Whesu	43
Sameer Puri.....	44
Seijal Gupta	45
Shougata Saha	46
Shiyong (Sirius) Zhang	47
Temitope Osunrinde.....	48
Vishal Kinnimulky	49
Yanxiang Wang.....	50

MASTER OF SUPPLY CHAIN MANAGEMENT AND LOGISTICS

Michael Vasconcelos.....	52
Varun Gudral.....	53

MASTER OF BUSINESS ADMINISTRATION



Garvit Gugnani

Business strategist and visionary
critical thinker

Expected Graduation: October 2023

[linkedin.com/in/garvit-gugnani](https://www.linkedin.com/in/garvit-gugnani)

Three years of solid professional background in problem-solving, qualitative research, process optimization and innovation. Strong technical background in operations management, manufacturing, business strategy and research. Experienced in product development and research, policy making and business development across markets in Africa and Asia. Self-motivated team player and a visionary with an eye on long-term goals and strategy.

KEY ACCOMPLISHMENTS

- Formulated company strategy and road map for client expansion to Middle East and Africa; devised 2-year strategy to improve financial standing, reduce overhead costs and decrease throughput time.
- Identified key issues faced by drivers; brainstormed solutions for numerous problems. Conceptualized and launched a unique product to help improve safety during heavy rainfall and fog conditions.
- Amended internal job rotation policy by working closely with HR to interview managers and employees across the organization (3500+) improving employee satisfaction and retention rate by 3%.

WORK EXPERIENCE

Associate Director of Operations
Perfect Sales Corporation, New Delhi, India

Engineer,
Mercedes Benz Research and Development India,
Bangalore & Germany

Executive
VIT Online Open Courseware, Chennai, India

EDUCATION

Master of Business Administration
Asper School of Business, University of Manitoba

Bachelor of Technology
Electrical and Electronics Engineering, Vellore
Institute of Technology, Chennai, India

Open to co-op (Winter 2023), work-integrated learning, graduate opportunities



Janet Chen

Builder of innovative ideas
and technologies

Expected Graduation: September 2022

[linkedin.com/in/chueh-ching-chen/](https://www.linkedin.com/in/chueh-ching-chen/)

Strategist and doer who is passionate about building products and businesses from scratch, through market intelligence and product development to commercialization. Broad knowledge and skills of business and marketing strategy development with over 10 years of hands-on experience in product marketing and project management in the Electronic Component, Consumer Electronic, and Software Services industries. A former engineer with exceptional analytical skills evidenced by building processes of new product development, launch, and promotion. A technology enthusiast with an entrepreneurial mindset and spirit, focusing on bringing technologies to solve problems.

KEY ACCOMPLISHMENTS

- Co-developed a software platform B2C business plan which made it to the final round nationally at the 2022 APEX Hybrid Business Plan Competition.
- Completed industry projects for three distinct companies in Winnipeg: Digital Marketing Strategy Plan for Piccoloa Cucina; GreenVally LoRa Network Analysis; and Process Improvement proposal at Hildegard's Bakery leading to an increase in brand visibility and customer reach.
- Built a product marketing team from scratch: Led the team to initiate the requirements of product design and collaborate with internal cross-functional departments to develop products. Oversaw 2 new software and 3 APP development projects in 2 years to align with business and marketing objectives.

WORK EXPERIENCE

Mitacs Business Strategy Internship
Foqus Technologies Inc. Toronto, Canada

Mitacs Business Strategy Internship
Aggregate Intellect, Toronto, Canada

Product Marketing Manager
Coretronic Corporation, Taiwan

Product Management Specialist
MMD Monitors & Displays (Philips Brand), Taiwan

EDUCATION

Master of Business Administration
Asper School of Business, University of Manitoba

Strategic Relationship Marketing Certificate
George Brown College, Canada

MSc. in Information and Electric Engineering
Feng Chia University, Taiwan

Open to work-integrated learning, graduate opportunities



Fengzhuo Su

Business relationship innovator
and builder

Expected Graduation: February 2023

[linkedin.com/in/rockysu2](https://www.linkedin.com/in/rockysu2)

Customer-centric business consultant and passionate client relationship expert with strong leadership, problem-solving, and analytical skills. Enthusiastic explorer of emerging technologies within the finance and supply chain sectors. A faithful believer that stepping out of the comfort zone is the origin of self-improvement. Ardent network builder who believes in the unmatched power of a great team.

Open to co-op (Fall 2022), work-integrated learning, graduate opportunities

KEY ACCOMPLISHMENTS

- Introduced and applied new OA and CRM system, strengthening efficiency by 20% on recording and tracing data of teachers and students, saving \$20,000 CAD expenses annually. Applied scientific assessment methods to improve teaching quality and raised the NPS from 70% to 80%.
- Negotiated and secured multiple \$200,000+ CAD contracts through individual sales performance; built and sustained relationships with VIP clients for potential contracts; held three regional marketing events resulting in \$600,000 CAD sales.
- Prepared and hosted two project milestone ceremonies with clients (Sonangol top management and top officials of Angolan government), promoting to the signing of complementary contracts with local government for more than \$20 million CAD additional investments. Translated large, complex documents and provided client interpretation services at over 30 conferences.

WORK EXPERIENCE

Director of Teaching Admin Department
Dongxiao Art Education, Hubei Province, China

Senior Consultant
Tiandao Edu, Hubei Province, China

Senior Application Consultant
New Oriental Vision Overseas, Shanghai, China

Interpreter and Admin Assistant
China International Fund Limited (CIF), Angola

EDUCATION

Master of Business Administration
Asper School of Business, University of Manitoba

Bachelor of Arts
University of International Relations, Beijing, China



Himanshi Gupta

Strategic finance enthusiast

Expected Graduation: September 2022

[linkedin.com/in/himanshig-](https://www.linkedin.com/in/himanshig-)

Detail-oriented problem solver with a special interest in finance and stock market instruments. Experience in fund accounting, reconciliation, and underwriting. Possess strong research and technical skills, comprehensive communication – able to deliver creative solutions to mundane problems. Worked closely in a corporate business setting with multi-disciplinary stakeholders. Highly persistent, patient and determined to face challenges and achieve results.

KEY ACCOMPLISHMENTS

- IDEA of the year: Automated process resulting in 100,000 annualized Manual Touchpoint saves, reducing aged cash breaks, thereby volume of breaks reported to client by ~70%.
- Spot Award for Solvency Report: Independently worked on solvency report for automation which produced an annual savings of 150 work hours.
- Recognized for spearheading a project to migrate 307 Liquidity Funds and Money Market Instruments of client in a span of 14 days.

WORK EXPERIENCE

Closing Disclosure Associate
Better Mortgage, India

Reconciliation Analyst
Clearwater Analytics, India

Financial Analyst
Citicorp Services India Private Limited, India

EDUCATION

Master of Business Administration
Asper School of Business, University of Manitoba

Bachelors with Honors in Economics
Gargi College, University of Delhi, India

Certified in Financial Markets Beginners Module:
National Stock Exchange of India

Certified in Market Concepts: Bloomberg LLC

Open to work-integrated learning, graduate opportunities



Oluwaseun Onanuga-Okuyemi

Finance analyst and business process specialist

Expected Graduation: December 2023

[linkedin.com/in/oluwaseun-onanuga-okuyemi](https://www.linkedin.com/in/oluwaseun-onanuga-okuyemi)

Full-cycle accounting experience covering 10 years of reporting, analysis, and finance process optimization. Co-led the business process transformation of GAAP processes to IFRS standards at Deloitte creating new guidelines to meet regulatory requirements. Delivered technical accounting services to clients in telecommunications, manufacturing, retail, and consumer products. Passionate about identifying opportunities for creating efficient process improvements using cutting-edge technologies. Outstanding communication, leadership, critical thinking, and analytical skills ideally suited for an innovative business.

KEY ACCOMPLISHMENTS

- Implemented financial reporting automation system using CaseWare reporting solutions to consolidate financial statements for 3 large consumer businesses reducing reporting turnaround time by over 50%.
- Managed process improvement for 10 corporate clients; developed process and policy manuals redefining finance processes, creating standards and documentation to improve financial operations.
- Co-created the Deloitte IFRS Academy that successfully trained 5 batches of small and medium-sized audit firms on IFRS reporting, and audit automation.

WORK EXPERIENCE

Revenue Reporting and General Ledger Manager
Airtel Networks, Nigeria

Senior Consultant
(Accounting and Business Processes)
Deloitte, Nigeria

Audit Trainee
Kolawole Samuel Oladapo & Co
(Chartered Accountants), Nigeria

EDUCATION

Master of Business Administration
Asper School of Business, University of Manitoba

Master of Finance
University of Lagos, Nigeria

Bachelor of Science in Accounting
Covenant University, Nigeria

Chartered Financial Analyst (CFA) Level 1 passed

Six Sigma Yellow Belt (SSYB)

Scrum Fundamentals Certified (SFC)

Open to work-integrated learning, graduate opportunities



Ranu Jain

Innovative accounting and finance leader

Expected Graduation: October 2022

[linkedin.com/in/jainr2](https://www.linkedin.com/in/jainr2)

Versatile and enthusiastic accounting and finance professional with successful track record of 5+ years of financial planning and reporting, accounting, auditing, taxation, investment analysis, and mergers and acquisitions. A strategic thinker and analytical problem solver with a record of success in business case competitions. Passionate about using emerging technologies for business solutions - extensive knowledge of financial tools including SAP, ERP Tally, Tax Prep, CaseWare, QuickBooks, Sage, MS Office, EasyTax and customized financial solutions. A strategic thinker and analytical problem solver with record success in business case competitions.

KEY ACCOMPLISHMENTS

- Won the International Business Ethics Case Competition from a selection of 10 graduate and undergraduate global teams in 2022
- Emerged second place in the Strive Business Case Competition organized by the University of Toronto and CPA Ontario in 2021
- Vice President Asper MBA Student's Association providing strategic support services to MBAs 2021

WORK EXPERIENCE

Senior Accountant
Craig and Ross CPA's, Winnipeg, Canada

Accounts Executive
Reliance Industries Limited, Navi Mumbai, India

Articling Associate
H R Jain and Co, Udaipur, India

Vice President
Asper MBA Student's Association, Winnipeg, Canada

EDUCATION

Master of Business Administration Candidate
Asper School of Business, University of Manitoba

Bachelor of Commerce
Mohanlal Sukhadia University, India

Chartered Financial Analyst (CFA) Level 1
CFA Institute

Chartered Accountancy (Equivalent to CPA)
The Institute of Chartered Accountants of India

Open to work-integrated learning, graduate opportunities



Sai Sumanth

Finance enthusiast and go-getter

Expected Graduation: April 2023

[linkedin.com/in/sumanth-mellacheruvu](https://www.linkedin.com/in/sumanth-mellacheruvu)

Data Analytics professional with functional expertise in SQL, PLSQL, Unix, Informatica, and Tableau for data aggregation, viewing, analysis and transformation. Technology background in Agile project management supported by curiosity for efficiency and innovation, specifically for the financial aspects of business. Ideally suited for a Financial Analyst role. Managed the finance department of a medium-sized retail firm, achieving yearly increase in profitability of 4%.

KEY ACCOMPLISHMENTS

- Renegotiated wholesale pricing on sanitary products for hardware and tile business saving the company approximately \$23,000.
- Improved operational efficiency by planning and resolving a backlog of pending customer issues. Received “Star of the Month Award” for immediate response to high priority incidents.
- Provided personalized financial advice to 100 high net worth clients in the retail industry thereby increasing their product portfolio and return on investments.

WORK EXPERIENCE

Data Analyst & Systems Engineer
Tata Consultancy Services (TCS), India

Financial Advisor
Kala Hardware Sanitary & Tiles, India

EDUCATION

Master of Business Administration, Asper School of Business, University of Manitoba

Bachelor's in Technology
Manipal Institute of Technology, India

Bloomberg Market Concepts (BMC),
Bloomberg Professional Services

Crash Course in Bonds and Debt,
Wall Street Prep

Oracle Database 11g: Program with PLSQL

Oracle Database 12c: SQL Fundamentals

Open to co-op (Fall 2022), work-integrated learning, graduate opportunities



Samarth Jariwala

Dependable financial analyst

Expected Graduation: December 2022

[linkedin.com/in/samjar](https://www.linkedin.com/in/samjar)

Finance wizard who aspires to bridge the gap between investors and businesses and their expectations. Main areas of interest are investment banking, wealth management, financial analysis, portfolio design, investment strategy, and financial planning. The most significant aspect of all is that, like water, I can change my character to fit any container. I become adaptable and energetic as a result.

KEY ACCOMPLISHMENTS

- Aced an investment project - constructed a Markowitz frontier using four asset classes: U.S. and Canadian stocks, Canadian bonds, and international equity
- Lead an education firm honored with the award of the “Highest Revenue Generator” of all 50+ centers across the country
- Instituted, governed, and executed a national scholarship event “Indian Engineering Olympiad” written by over 2000 students

WORK EXPERIENCE

Marketing Head
GATEFORUM Surat, India

Education Consultant
ProTalent Surat, India

EDUCATION

Master of Business Administration, Asper School of Business, University of Manitoba

Bachelor of Technology (Automobile Engineering)
CGPIT, Surat.

Bond Math & Analysis, Wall Street Prep

Advanced Accounting, Wall Street Prep

Bloomberg Market Concepts, Bloomberg Education Terminal

CFA Level 1 Candidate, CFA Institute

Open to co-op (Fall 2022), work integrated learning and graduate opportunities



Vikash Kumar Sinha

Confluence of technology and sustainability

Expected Graduation: May 2022

[linkedin.com/in/vikashksinhaufm](https://www.linkedin.com/in/vikashksinhaufm)

Seasoned IT Risk Leader bringing over 14 years from global markets in the U.S., UAE, and India. Expertise in legacy IT audit, robotic process automation, artificial intelligence controls, and cloud control reviews. Solid hands-on experience in IT risk advisory, IT risk management, IT risk & controls (infrastructure & application) review, third party assurance services, operational risk management, enterprise risk management, and cyber security (OWASP). Strong focus on team communication, client relationship management and business enhancement. Continuously developed a multimodal team from scratch with excellent feedback from executive management. Curious learner with an eye for process improvement and a holistic 360-degree approach to projects.

KEY ACCOMPLISHMENTS

- Generated direct revenues of \$18M USD across different firms and industries working on IT related reviews and projects.
- Achieved volumetric success of approximately \$10M USD cross selling and executing diversified technology services across different market segments.
- Key player in incorporating a cross-functional team setup for better coordination in opportunities within client clusters.

WORK EXPERIENCE

Senior Manager
Genpact Enterprise Risk Consulting, Gurgaon, India

Manager I.T
SOX, American International Group, Gurgaon, India

Manager # IT ERS
Deloitte & Touché, Dubai U.A.E

Senior Consultant
Ernst & Young, Gurgaon, India and Washington D.C (U.S.A)

Assistant Manager
PriceWaterHouseCoopers, Gurgaon, India

EDUCATION

Master of Business Administration
Asper School of Business, University of Manitoba

Bachelor of Technology
Westbengal University of Technology, India

Certified Information Systems Auditor
(Certification #15124269)

Certified Information Security Manager

Certified in Risk and Information Systems Controls

Open to graduate opportunities



Gourav Punia

Financial strategist and innovative leader

Expected Graduation: May 2023

[linkedin.com/in/gourav-punia](https://www.linkedin.com/in/gourav-punia)

Competent and project driven financial systems professional managing internal and external accounting processes, building relationships, and strengthening systems for optimal performance. Over 2 years' experience in accounting and finance; capable of analyzing complex situations and finding unorthodox solutions to problems. Dynamic business leader specializing in finance (pursuing CFA charter) focused on enhancing quality and collaboration by leveraging analytical skills and client management expertise.

KEY ACCOMPLISHMENTS

- Supported business process improvement projects with significant enhancement in employee productivity and operational efficiencies resulting in improved profit margins of 25%.
- Led collaborative sales and product distribution across two towns for an automotive company and increased annual profit by 50% by building strong relationships with vendors.
- Awarded 'Employee of the Month' in recognition of development of new auditing procedures reducing miscellaneous expenses by 20%.

WORK EXPERIENCE

Customer Support Representative
Capri Motel, Winnipeg, Manitoba, Canada

Assistant Account Manager
National Automobiles, Hero MotoCorp.,
Jind, Haryana, India

EDUCATION

Master of Business Administration
Asper School of Business, University of Manitoba

Bachelor of Science (Chemistry and Math)
University of Delhi, New Delhi, India

Bloomberg Market Concepts Certificates,
Economic Indicators, Currencies, Fixed Income,
and Equities

Open to co-op (Winter 2023), work-integrated learning, graduate opportunities



Eden Sorrell

Management consultant and entrepreneur

Expected Graduation: May 2023

[linkedin.com/in/edensorrell](https://www.linkedin.com/in/edensorrell)

Seasoned entrepreneur turned management consultant with a growth mindset and a lifelong curiosity for tech. Co-founded and developed a vertically integrated manufacturing to bricks and clicks business with ISO9001 certification and \$1.6M annual revenue. Volunteer on multiple boards and learning full stack programming in spare time. A problem-solving jack of all trades from strategy to operations with a LEAN yellow belt and Oracle Cloud Infrastructure Foundation Certification.

KEY ACCOMPLISHMENTS

- Won first place in 2021 DeGroot Innovative Solutions Competition - a national case competition focused on providing innovative solutions for current business challenges.
- Implemented JIT inventory based on weighted trailing average sales and current inventory, by integrating multiple reports using PowerQuery, reducing weekly order times by 75% and standing inventory by 30%.
- Received 2017 Manitoba Filipino Business Council Outstanding Small Business Award for reaching \$1M annual revenue in under 3 years.

WORK EXPERIENCE

Consultant
Oracle Practice, Deloitte

President/CEO
Theravape Inc.

Registered Nurse
Medical Intensive Care Unit,
Health Sciences Centre

EDUCATION

Master of Business Administration
Asper School of Business, University of Manitoba

Oracle Cloud Infrastructure Foundation
Certification

Lean Yellow Belt Certification

Bachelor of Sciences in Nursing
University of Manitoba, Winnipeg, Canada

Open to graduate opportunities



Nick Gamble

Innovative idea and strategy developer

Expected Graduation: October 2022

[linkedin.com/in/nickgamblepeng](https://www.linkedin.com/in/nickgamblepeng)

Accomplished Project Engineer with experience leading and executing business ventures in the automotive, agricultural, and aerospace sectors. Proven business leadership with a distinct ability to collaborate with multiple stakeholders to create solutions that are collectively supported. Pursuing an MBA to enhance skills in business analysis, entrepreneurship, innovation, and stakeholder relations to help communities flourish.

KEY ACCOMPLISHMENTS

- Winner of 3 International Business Case Competitions in 2022 by providing best-in-class strategic recommendations to senior business executives.
- Directed the development of a patented and revolutionary school bus lighting product from initial concept to production in less than 3 years.
- Led a local and remote validation team to resolve hundreds of design shortfalls resulting in the successful release of an all-new harvesting tractor.

WORK EXPERIENCE

Project Engineer
First Light Safety Products, Winnipeg, MB

Product Test Leader
MacDon Industries, Winnipeg, MB

Engineering Field Test Leader
MacDon Industries, Winnipeg, MB

Test Engineer-in-Training
MacDon Industries, Winnipeg, MB

Industrial Engineer Student
Boeing Winnipeg, Winnipeg, MB

EDUCATION

Master of Business Administration
Asper School of Business, University of Manitoba

Bachelor of Science (Mechanical Engineering)
University of Manitoba 2013

Professional Engineer
Engineers Geoscientists Manitoba

Open to work-integrated learning, graduate opportunities



Sudhanshu Bhatnagar

Innovating today for a sustainable tomorrow

Expected Graduation: August 2023

[linkedin.com/in/sudbhatnagar](https://www.linkedin.com/in/sudbhatnagar)

Imaginative sustainability fan with keen interest in power and renewable energy, technology, environment, and project management. Outstanding 4 years of combined technical and social service experience bringing the best of technical expertise used to create impactful community projects. Solid research, risk analysis, and comprehensive problem-solving abilities, seeking a role that embraces complexity, accelerates performance, and drives competition through continuous innovation.

KEY ACCOMPLISHMENTS

- Automated transient recovery time system at Ericsson for restoration of 2G/3G/4G telecommunications network with minimum human interface reducing man hours.
- Led a team that twice became a recipient of the Department of Education Innovation Awards for creating engaging e-content for primary school age students.

WORK EXPERIENCE

Administrative Assistant
Faculty of Innovation, University of Manitoba

Project Manager
Society for All Round Development (SARD),
New Delhi, India

Assistant Engineer
Ericsson India Global Services Pvt Ltd.,
Noida, India

Director of Logistics
Management Information System Association
(MISA), Winnipeg, Canada

EDUCATION

Master of Business Administration
Asper School of Business, University of Manitoba

Bachelor of Technology
Galgotias University, India

Bloomberg Market Concepts: Economic Indicators,
Currencies, Fixed Income, Equities

Open to co-op (Summer 2023), work-integrated learning, graduate opportunities



Arifin Zaman

Marketing enthusiast and
number cracker

Expected Graduation: May 2023

[linkedin.com/in/arifin-zaman/](https://www.linkedin.com/in/arifin-zaman/)

Data-driven Marketing Analyst having 2+ years of experience with leadership exposure and expertise in strategic planning, ROI analysis, and campaign development. Passionate about market research and data analytics; strongly believe in the power of information. Brand builder who knows the art of marketing and the data behind it.

KEY ACCOMPLISHMENTS

- Established a Customer Relationship Management system to enhance customer reach and reduce data loss, improving loyalty sales from 36% to 67%, saving the company \$100K in annual marketing spending.
- Developed a targeted marketing approach for one of the largest shoe retailers in the world, operating in 70 countries, by conducting strategic analysis of customers, competitors, and market opportunities, contributing to higher conversion rate.
- Collaborated with and onboarded 20 different brands to implement customer-centric discounts for existing customers - awarded 'Best Marketing Team' in all operating countries.

WORK EXPERIENCE

Marketing Analyst, Bata Shoes, Dhaka, Bangladesh

Marketing Intern, Bata Shoes, Dhaka, Bangladesh

EDUCATION

Master of Business Administration
Asper School of Business, University of Manitoba

BBA, Management Information Systems
University of Dhaka

Open to work-integrated learning, graduate opportunities



Dhruv Sharma

Simplifying and solving complex problems

Expected Graduation: May 2023

[linkedin.com/in/dhruv-sharma-be-mba](https://www.linkedin.com/in/dhruv-sharma-be-mba)

Self-motivated business analyst with over four years of experience in agile IT projects. Worked on Salesforce platform to provide clients with a high-quality CRM tool for planning and organizing promotions. Proficient in agile project delivery and project management. Aspiring leader with a focus on continuous improvement of business processes and strategy.

KEY ACCOMPLISHMENTS

- Winner of annual business case competition hosted by Asper MBA Student Association
- -Published a paper on the impact of machine learning on manufacturing in IJISRT, October Volume-2 2017
- Awarded 'Best Project' at Industrial Engineering project exhibition for helping an NGO improve process output by 30%

WORK EXPERIENCE

Business Analyst,
Procurement Office of Excellence,
Government of Manitoba, Winnipeg

Sales Associate
KSG Group (Engineering & Project Management
Consultants), Winnipeg

Software Engineering Analyst
Accenture, India

EDUCATION

Master of Business Administration
Asper School of Business, University of Manitoba

Bachelor of Industrial Engineering and
Management, India

Open to co-op (Fall 2022), work integrated learning and graduate opportunities



Kalyn Maskiw-Connelly

Cultivator of community initiatives
and corporate culture

Expected Graduation: April 2024

[linkedin.com/in/KalynMaskiwConnelly](https://www.linkedin.com/in/KalynMaskiwConnelly)

Marketing and Communications champion who creates value-based advertising and product positioning. Four years' experience in the financial services sector as a community advocate and relationship-building leader, passionate about feminism, human rights, diversity, and inclusion. Community involvement revolves around being Vice Chair of the board, North End Women's Centre, Family Selection Committee member, Habitat for Humanity Manitoba, outgoing Chair of Assiniboine Credit Union's United Way Leadership Committee, and former Chair, ACU Community Grants Committee. In pursuit of continuous growth through learning and professional development by strengthening leadership skills and business acumen.

KEY ACCOMPLISHMENTS

- Led the largest company-wide fundraising campaign despite challenges during Covid and raised over \$96,000 for community wide initiatives.
- Cultivated positive corporate culture and strengthened brand during a global pandemic through collaborative leadership of ACU's first Community Response Initiative; created donation and volunteer opportunities and continued to keep the community at the heart of the business.
- Organized executive event attendance, including interviews with the City of Winnipeg and other partners, built relationships with non-profit organizations and social enterprises, and made referrals to ACU's Community Financial Centre.

WORK EXPERIENCE

Product and Channel Development Specialist
Assiniboine Credit Union, Winnipeg

Grant and Sponsorship Program Coordinator
Assiniboine Credit Union, Winnipeg

EDUCATION

Master of Business Administration
Asper School of Business, University of Manitoba

Master of Arts (English)
University of Manitoba

Bachelor of Arts (Hons.) (English)
University of Manitoba

Open to work-integrated learning, graduate opportunities



Kelvin Lui

Marketing and media specialist,
technology enthusiast

Expected Graduation: October 2022

[linkedin.com/in/ke-lui](https://www.linkedin.com/in/ke-lui)

Marketing and creative communications expert with years of experience in media production and advertising, ranging from content creation to production coordination. Passionate about the adaptation of business communications into the digital realm, including various and emerging social media platforms. High level proficiency in video editing software. A strong believer in technology bringing people closer together and forming genuine connections with each other.

KEY ACCOMPLISHMENTS

- Participated in the 2022 MBA Games for Asper School of Business. Spearheaded the video production of dance and fundraising videos that led to more than \$10k raised for Indspire, a charity organization dedicated to educating Indigenous youth.
- Produced more than 200 commercials spanning across TV and digital platforms. Award-winning works including Telly Awards in 2017.
- Worked and credited as Assistant Editor in the Amazon TV Series *Strangers* during their production in Hong Kong.

WORK EXPERIENCE

Motion Coordinator

Williams Lea Asia Ltd, Hong Kong

Video Editor

Salon Films (H.K.) Ltd, Hong Kong

Division Leader

Team Asper School of Business, MBA Games

Volunteer

PyeongChang 2018 Winter Olympic Games

EDUCATION

Master of Business Administration

Asper School of Business, University of Manitoba

Bachelor of Fine Arts (Film and TV Production)

The Hong Kong Academy for Performing Arts

Bachelor of Science (Mathematics)

The Hong Kong University of Science and Technology

Open to work-integrated learning, graduate opportunities



Meredith Liu

Creative marketing strategist

Expected Graduation: October 2023

[linkedin.com/in/meredithliu](https://www.linkedin.com/in/meredithliu)

Driven marketing professional with a passion for creative arts and innovation. Extensive background in business management and human resources with a customer-centric approach. Over 10 years of administrative and marketing experience as a freelance musician and music teacher. Proactive leader with expertise in content strategy and management, competitive analysis, and targeted marketing. A strong knack for strategic and creative problem solving, while creating genuine and meaningful connections.

KEY ACCOMPLISHMENTS

- Successfully created, developed, and marketed a local business that specialized in handmade and customizable jewelry. Produced over \$6k in profits and gained over 1200 organic Instagram followers within the first 5 months.
- Spearheaded a liquidation sale for a retail store in a high-traffic mall, while maintaining store functions during the pandemic. Received recognition and a bonus for producing the highest gross monthly revenue across 120+ stores in Canada.
- Recruited, hired, and led onboarding seminars for over 60 employees to fill various dining services positions at the University of Manitoba campus, within a 3-month period. Prepared, processed, and maintained payroll for over 250 employees during the following year.

WORK EXPERIENCE

- Marketing Strategist
Mere & Co., Winnipeg, Canada
- Human Resources Assistant,
Aramark Canada Ltd., Winnipeg, Canada
- Bluenotes Store Manager
Thrifty's Inc., Winnipeg, Canada

EDUCATION

- Master of Business Administration
Asper School of Business, University of Manitoba
- Master of Music
University of Manitoba
- Bachelor of Music
University of Toronto

Open to co-op (Summer 2023), work-integrated learning, graduate opportunities



Muhammad Wajahat Ali

Innovative operations developer
and sustainability promoter

Expected Graduation: August 2023

[linkedin.com/in/muhammadwajahat-ali](https://www.linkedin.com/in/muhammadwajahat-ali)

Accomplished management professional aspiring for a leadership role in marketing. Identifies innovative ways to communicate and develop company goals surpassing annual operating targets through automation and AI to execute business ideas. Passionate about achieving a sustainable workplace, focused on creative ways to train and develop team members and instigate ownership. An avid supporter of the UN Sustainability goals.

KEY ACCOMPLISHMENTS

- Initiated and lead a women's empowerment digital media campaign leading to 38% increase in targeted female shoppers.
- Developed and executed cost savings and automation projects at food plant resulting in \$100,000 USD in savings; improved production capacity by 13% and reduced CRQS errors by 20%.
- Lead the marketing and communication strategy of an orphanage. Lead fundraising drives for Foodbanks Canada and Children's Miracle Network through liaison with Walmart Canada.

WORK EXPERIENCE

Management Trainee, Marketing & Sales
Shan Foods Private Limited, Karachi, Pakistan

Assistant Manager Production
Shan Foods Private Limited, Lahore, Pakistan

Communications Team Member
Saiban Homes, Pakistan

Fundraising Campaigns
Walmart & Food Banks Canada, Children's
Miracle Network

EDUCATION

Master of Business Administration
Asper School of Business, University of Manitoba

Bachelor's in Mechanical Engineering
Ghulam Ishaq Khan Institute of Engineering Sciences
and Technology, Pakistan

Total Productive Maintenance Course
MNBEC, Pakistan

HSE (Health, Safety and Environment) Certification,
OSHA

Food Safety Systems Certification (FSSC 22000), Shan
Foods Pvt Ltd, Pakistan

Open to co-op (Summer 2023), work-integrated learning, graduate opportunities



Rohan Shanker

Sustainable brand architect
and scuba divemaster

Expected Graduation: Jan 2023

[linkedin.com/in/rohanshanker](https://www.linkedin.com/in/rohanshanker)

Marketing communications expert with multi-industry, multi-country, and multi-channel knowhow. 10+ years of experience including management roles in public relations, corporate communications, and investor relations in the US, European, Middle Eastern and African markets. High caliber writing skills – from writing ad copy to billion-dollar project investment proposals – coupled with innate relationship building traits – gives me the depth needed to build brands from the ground up. I have brought zing to dry financial products, feel-good factor to clean energy lobbying and inclusiveness to education programs. I currently teach a variety of undergraduate courses as a part-time instructor, and I am a PADI scuba divemaster with over 200 dives across 10 reef systems.

KEY ACCOMPLISHMENTS

→ Established the brand architecture and growth strategy for what became one of the biggest solar developers in the Middle East and Africa (MEA) with

a \$4.5b project pipeline. Marketing and investor relations campaign helped raise the company's capital from \$3m to \$18m in the first year of operations.

- Developed online customer engagement guidelines for \$5bn food and hospitality company. Aligned the global brand's 100+ digital accounts under one digital service banner with training guidelines, KPIs and service delivery targets.
- Led the management of a small country outpost for a global PR conglomerate and turned it into a profitable business with revenues of around \$1 million representing major global brands such as British Airways, Rolls Royce, BMW, UK Trade & Investment, Sabre Travel Network, Ithmaar Banking Group, BAE Systems and more.

WORK EXPERIENCE

Project Leader, Digital Customer Care
Delaware North, Buffalo, USA

Partner (MENA region)
Deal Street Ventures, Manama, Bahrain

Head of Corporate Communications & Investor Relations,
Terra Sola Group, Zurich, Switzerland

County Manager
Action Global Communications, Manama, Bahrain

Assistant Editor
Progress Bahrain magazine, Manama, Bahrain

Sessional Instructor
Marketing, Asper School of Business

EDUCATION

Master of Business Administration
Asper School of Business, University of Manitoba

Bachelor of arts (English Literature)
State University of New York at Buffalo, New York, USA

Crisis Management & Media Spokesperson certification
Pinnacle Innovation & Education, London, UK

Student Member – Canadian Marketing Association, Toronto

Student Member – Canadian Public Relations Society

Open to work-integrated learning, graduate opportunities



Siddhesh Patil

Marketing analyst and innovative leader

Expected Graduation: October 2023

[linkedin.com/in/siddhesh-h-patil](https://www.linkedin.com/in/siddhesh-h-patil)

Creative marketing professional with 7+ years' experience in product management and sales in nephrology and critical care segments in the pharmaceutical industry. Effective leader in managing people and teams; believes in teamwork and influencing others with robust interpersonal skills. Powerful believer of innovation and change. Professional knowledge in data analysis, managing several projects with competing objectives. Outstanding verbal and written communication skills, and a commitment to delivery of high-quality work.

KEY ACCOMPLISHMENTS

- Led Hepcure marketing & sales division, for repositioning brands in the hepatitis portfolio by developing and finalizing P&L for marketing budget, sustainable marketing strategies, new product development & sales forecasts.
- Achieved 27% growth for a nephrology brand by implementing effective marketing strategies such as international speaker programs, focus groups, customer engagement activities (RTMs, webinars) leading to a competitive edge in the market with an achievement of over \$5M USD.
- Facilitated key opinion leaders' engagement medico marketing activities such as Ncompass CMEs, medical ad board, and scientific book publication in collaboration with medical, marketing communications and regulatory teams.

WORK EXPERIENCE

Product Manager, Nephrology brand management
Emcure Pharmaceuticals, Mumbai, India

Product Manager, Critical care brand management
Macleods Pharmaceuticals, Mumbai, India

Senior Executive, Nephrology brand management
Biocon Limited, Bengaluru, India

EDUCATION

Master of Business Administration
Asper School of Business, University of Manitoba

Bachelor of Technology (Biotechnology)
Padmashree Dr. D. Y. Patil University,
Navi Mumbai, India

Open to co-op (Winter 2023), work-integrated learning, graduate opportunities



Yashveer Sehrawat

Possessing a zeal for real estate and client service

Expected Graduation: February 2023

www.linkedin.com/in/yashveers

Passion for commercial real estate and event management with key strengths in client service, effective negotiation, administration, sales operations, and managing stakeholder relationships. Active community interest demonstrated through strategic relationships with the Red Cross and AMBASA student group, building connections and working in synergy with partners. Advanced transactional processing skills for real-estate deals (sales contracts and invoices, operational expenses, and legal documentation) supported by strong problem solving and interpersonal communication skills.

KEY ACCOMPLISHMENTS

- Streamlined business outreach and re-engagement of lost clients through various marketing platforms which resulted in quarterly incremental revenue of \$42,000.
- Spearheaded the opening of a new co-working office by handling operations processes and increasing the occupancy rate by 40% within the first 2 months.
- Tripled event participation figures for MBA students at the Asper School of Business as the Director of Events for MBA student association (AMBASA).

WORK EXPERIENCE

Head of Operations
Sky Model and Event Management Pvt Ltd,
New Delhi, India

Customer Associate
Regus Inc., New Delhi, India

Director of Events
Asper MBA Student Association, Winnipeg

EDUCATION

Master of Business Administration
Asper School of Business, University of Manitoba

Bachelor of Commerce (Hons.)
University of Delhi, New Delhi, India

Language skills: Fluency in English and intermediate level Spanish.

Open to co-op (Fall 2022), work-integrated learning, graduate opportunities



Akansha Singh

Experienced supply chain enthusiast

Expected Graduation: May 2023

[linkedin.com/in/Singhaku](https://www.linkedin.com/in/Singhaku)

Self-motivated supply chain professional with strong relationship management, analytical, and negotiation skills. Four years of experience in logistics, trade documentation and operations. Passionate about constant learning and improvement; always looking to enhance existing knowledge. A knack for process optimization through strong attention to detail, problem-solving and interpersonal skills resulting in creation of a strong reputation within the sector. Excel at various ERP software systems such as JDE, EKA, AS400.

KEY ACCOMPLISHMENTS

- Enhanced process efficiency in global trading by mentoring a team of four trade operations professionals resulting in 20% optimization of monthly recorded KPIs.
- Received a 'shining star award' for best performer in the contract management team, achieving a 98% accuracy level while handling 2.5M metric tons of grain and oilseed transactions.
- Spearheaded the user testing and implementation project for a new ERP software in the trade documentation process by engaging and collaborating with 20+ key stakeholders, testing the functionalities of the platform while synchronizing with current operating procedures leading to workflow automation.

WORK EXPERIENCE

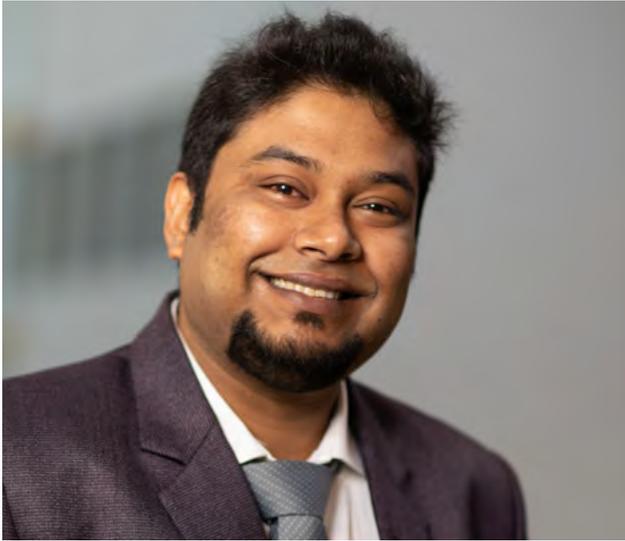
Trade Execution Coordinator
Cargill Business Services India

EDUCATION

Master of Business Administration
Asper School of Business, University of Manitoba

Bachelor of Arts (Business Economics)
Lancaster University, United Kingdom

Open to co-op (Fall 2022), work-integrated learning, graduate opportunities



Pratyay Datta

Operations professional & supply chain specialist

Expected Graduation: April 2023

[linkedin.com/in/pratyay-datta/](https://www.linkedin.com/in/pratyay-datta/)

Customer-centric leader with 8 years of experience managing operations of a \$20B steel plant with expertise in production planning, staff management, and supply chain. Enthusiast for process optimization with an eye for detail and a knack for complex problem solving. Strong ability to motivate, coach, and empower team members to deliver excellent customer experience in fast-paced environments. Dynamic project manager who believes in collaboration with all stakeholders and has a strong passion for equity, diversity, and inclusion.

KEY ACCOMPLISHMENTS

- Spearheaded a cross-functional team of 90 employees from Indian Railways and Tata Steel's Inbound Logistics department across 3 shifts for benchmarking to reduce turnaround time to unload raw materials. This resulted in net savings of \$1.1 Million along with intangible of a better reputation with Indian Railways.
- Collaborated with Boston Consulting Group to lead a multi-disciplinary project to improve the consumption of solid waste without compromising on the quality of output. This led to a 27% increase in waste consumption, saving \$4.5 Million.
- Recruited 6 female technicians for the first time in the history of the department and improved gender and cultural diversity ratio by 15% in central control room at Tata Steel Limited.

WORK EXPERIENCE

Sales Associate

Knewsales Group, Winnipeg, Canada

Senior Manager, Operations

Tata Steel Limited, Jamshedpur, India

Management Trainee Technical

Tata Steel Limited, Jamshedpur, India

Founder

Puncha Nabadisha Model School (NGO), Purulia, India

EDUCATION

Master of Business Administration,
Asper School of Business, University of Manitoba

Bachelor of Technology (Mechanical Engineering),
National Institute of Technology, Durgapur, India

Certified Six Sigma Green Belt,
International Six Sigma Institute, USA

Open to work-integrated learning opportunities, graduate opportunities



Navdeep Rana

Analytical problem solver and technology consultant

Expected Graduation: October 2023

[linkedin.com/in/navdeeprana](https://www.linkedin.com/in/navdeeprana)

My passion for providing business solutions leverages my technology expertise in tools such as Power BI, Tableau, and visual studio for .NET application development. Offering three years' experience in application development, risk assessment, strategy consulting, corporate strategy, and project management. Extensive experience assessing and resolving critical business problems to drive growth and create value added opportunities across diverse company cultures.

KEY ACCOMPLISHMENTS

- Developed Power BI dashboards for analysis of client's logistics and shipping data increasing efficiency by 20% annually.
- Analyzed and monitored KPIs using analytical tools to check system performance, defined product metrics for affected product areas and tracked them on cloud servers.
- Commercialized offers to B2B clients. Defined project scope and worked with different private sector stakeholders to negotiate terms and conditions.
- Conceptualized a foundation team responsible for planning and conducting knowledge transfers, orientation, supervision, and performance tracking of 30+ new employees.

WORK EXPERIENCE

Application Development Analyst
Accenture, India

Application Development Associate
Accenture, India

EDUCATION

Master of Business Administration,
Asper School of Business, University of Manitoba

Bachelor of Technology (Electronics &
Communication Engineering)
JSS Academy of Technical Education, India

Microsoft - Exam 483: Programming in C#

Microsoft Certified: Azure Fundamentals

Open to co-op (Summer 2023), work-integrated learning, graduate opportunities



Olive Anon

Supply chain strategist

Expected Graduation: February 2024

www.linkedin.com/in/oanon

Supply Chain Consultant with 3+ years of experience in operations management, purchasing (product sourcing), vendor management, inventory control and distribution management. Keen interest in the distribution and freighting of global products. Skilled in managing the supply chain cycle to minimize supply risks, create pricing and distributive efficiencies, and enhance safety processes. An organized and analytical leader and thoughtful communicator with splendid interpersonal skills used to build collaborative work environments.

KEY ACCOMPLISHMENTS

- Managed both offshore and onshore bunkering operations for the supply of petroleum products; created alternative roadmaps minimizing distribution risks for 12,700 metric tons.
- Increased profit by 12% through effective stakeholder relationships developed by effectively managing agreements with suppliers, subcontractors, and partners.
- Renegotiated terms of contract with vendors and achieved 80% vendor retention rates through business realignment and competitive pricing guidelines.

WORK EXPERIENCE

Operations and Distribution Manager
OGIS Limited, Lagos, Nigeria

Operations Manager
Regal Uno Consulting, Abuja, Nigeria

Client Advisor, Regal Uno Consulting
Abuja, Nigeria

EDUCATION

Master of Business Administration,
Asper School of Business, University of Manitoba

Bachelor's in Business Administration
Covenant University, Lagos, Nigeria

Open to work-integrated learning, graduate opportunities



Rajwant Singh Bhatia

Simplifying supply chains

Expected Graduation: October 2023

[linkedin.com/in/rajwantsinghbhatia](https://www.linkedin.com/in/rajwantsinghbhatia)

Seasoned supply chain professional with functional expertise developed over a 15-year career in demand forecasting, inventory management, warehouse operations management, product development and sales planning. Result-oriented leader keen on supply chain value chain enhancements and process improvements demonstrating strong problem-solving, analytical, and teamwork skills.

KEY ACCOMPLISHMENTS

- Implemented “Just-in-time” inventory management system for automotive spare parts planning which was first of its kind in the industry; achieved inventory reduction of 10%.
- Represented Maruti Suzuki at an international level Quality circle competition and won the “Par-excellence Award” for the organization.
- Participant at the Maruti Suzuki Raid-de-Himalaya motorsport rally in 2012 and emerged in the top-10 successful teams to complete the rally.

WORK EXPERIENCE

Manager Accessories | Deputy Manager, Spare Parts | Assistant Manager, Spare Parts | Graduate Engineer Trainee
Maruti Suzuki Automobile

EDUCATION

Master of Business Administration,
Asper School of Business, University of Manitoba

Bachelor of Engineering,
Thapar Institute of Engineering and Technology,
Punjab, India

Open to co-op (Summer 2023), work-integrated learning, graduate opportunities



Rohit Pathania

Technology analyst and consultant

Expected Graduation: October 2023

[linkedin.com/in/rohit-pathania](https://www.linkedin.com/in/rohit-pathania)

Data driven professional with 5 years expertise developing data models and insights to help retail companies resolve technology and supply chain issues using SAP ABAP tool. Developed a solution in SAP for a \$1.2 million PDSO project for PepsiCo. Managed the entire development cycle from requirements gathering, drafting solutions, clients' approvals, final development, and launch. Performance boosted by 60% of old SAP ABAP tools used by PepsiCo by using Object-Oriented Programming in agile environment.

Currently conducting market research for clients interested in the Manitoba technology accelerator Canada system (new start-up opportunities) including proposal writing, understanding the supply chain landscape, and consumer behaviours and analytics.

KEY ACCOMPLISHMENTS

- Emerged winner of the PepsiCo Glory Award for innovative tools created as part of project work for Infosys Technologies
- Won the SAP Rising Star Award at Infosys for projects completed in SAP HANA domain.
- Developed technology strategy roadmap for retailers to become more digital through implementation of innovative technologies.
- Customized and prepared 4 end-to-end MDM implementations with SAP ABAP as primary domain and MM, SD, FI, HR are secondary.

WORK EXPERIENCE

Research Consultant
Beyond Referrals, Winnipeg

Technology Analyst
Infosys Ltd, Pune India.

EDUCATION

Master of Business Administration,
Asper School of Business, University of Manitoba

Bachelors in Electronic
and Communication Engineering
Chitkara University Baddi, India.

Agile certification, Infosys

SAP HANA certification, Infosys

Open to co-op (Winter 2023), work-integrated learning, graduate opportunities



Sahithi Namala

Futuristic consultant,
out-of-the-box thinker

Expected Graduation: May 2023

[linkedin.com/in/sahithinamala](https://www.linkedin.com/in/sahithinamala)

Logistics and Supply Chain Consultant with knowledge of end-to-end supply chain management for 3 years. Sound finance knowledge directed to creating cost savings and efficiencies. Effective problem solver with the unique ability to think out-of-the-box, analytically and creatively. Strong curiosity for seeing business challenges from a broader lens with determination to identify optimal solutions. Proactive attitude utilized to positively manage client relationships in consulting firm, enhancing exceptional interpersonal and leadership skills.

KEY ACCOMPLISHMENTS

- Led an automation process for forward approval of purchase orders to respective approval levels reducing process time by 32%. Engaged with 40+ procurement stakeholders explaining the new automation for scaling up business processes.
- Managed a procurement team to investigate and correct shipping errors in the oil and gas sector, saving the clients almost \$100, 000. Received appreciation for team leadership.
- Received consecutive “Employee of the Month Awards” at Accenture for consistent value driven performance, results focus, teamwork and collaboration.

WORK EXPERIENCE

Application Development Analyst
Accenture, India

Associate Software Engineer
Accenture, India

EDUCATION

Master of Business Administration,
Asper School of Business, University of Manitoba

Bachelor of Engineering (Mechanical Engineering)
Osmania University, Hyderabad, India

Open to co-op (Fall 2022), work-integrated learning, graduate opportunities



Sarthak Modi

Operations management strategist

Expected Graduation: September 2022

[linkedin.com/in/sarthakmodi](https://www.linkedin.com/in/sarthakmodi)

Result-oriented operations manager with almost 4 years of experience managing plant operations, redistribution, and project commissioning. Handled multiple high stakes projects in a fast-paced environment demanding strong organizational, time management and stakeholder relationship management skills. A change champion embraces emerging technologies and innovative business processes to foster business growth and improve bottom line.

KEY ACCOMPLISHMENTS

- Developed recommendations for operational KPIs in the shipping and receiving process of organization by identifying bottlenecks causing low efficiency. Improved backorder rate by 17%, order accuracy by 11%, and order cycle time by 25% within a year.
- Led a team of 40-panel operators for the commissioning, start-up, and smooth operations of the world's three largest air separation units (ASU). Achieved targeted oxygen production levels of 5250 tons/day achieving 100% safety compliance.
- Spearheaded a fast-track project to install an oxygen tanker loading dock; planned and managed pandemic oxygen supplies to hospitals delivering 250% over target.

WORK EXPERIENCE

Shift Operations Manager
Reliance Industries Limited, India

MBA Industry Project Coordinator
GNB Global Inc., Winnipeg

Graduate Student Representative
University of Manitoba Supply Chain Organization

Sales Representative
Knew Sales Group Inc. (KSG), Winnipeg

Academic Tutor
Varsity Tutors, Winnipeg

EDUCATION

Master of Business Administration,
Asper School of Business, University of Manitoba

Bachelor of Technology in Chemical Engineering
Institute of Technology, Nirma University,
Ahmedabad, India

Open to work-integrated learning, graduate opportunities



Shantanu Patel

Logistics analyst and business development devotee

Expected Graduation: August 2022

[linkedin.com/in/shantanu-patelasob](https://www.linkedin.com/in/shantanu-patelasob)

Experienced Supply Chain Analyst focused on process improvements and on-time delivery of contracts. Expertise in supply chain management processes with particular focus on the agri-food business sector serving market hubs in Asia and Africa. Strong talent in boosting revenues by creating production and quality assurance checks and protocols. Excited about opportunities to revamp processes and procedures, improve operational logistics efficiencies utilizing well developed problem solving, organizational and interpersonal abilities working with cross functional teams.

KEY ACCOMPLISHMENTS

- Implemented a new ERP system (i-bridge) for on-time delivery of contracts. Removed unwanted and non-compliant procedures for computing invoices, contracts and packing lists improving process efficiency in 3 months.
- Reduced documentation processing time by 20% by introducing a new “Doc status” sheet and overhauling contract management processes, leading to an increase in efficiency.
- Teamed up the procurement team to develop a model for procurement of Agri-products such as grains, pulses, and spices from international markets. Achieved cost savings by engaging with key stakeholders and negotiating new products over the period of 1 year.

WORK EXPERIENCE

Supply chain Coordinator
AST Enterprises INC, Dubai, U.A.E.

Supply chain Specialist
Sajjan Foods DMCC, Dubai, U.A.E.

EDUCATION

Master of Business Administration,
Asper School of Business, University of Manitoba

Bachelor of Commerce (Finance and Operations)
Ahmedabad University, Gujarat, India

Financial Modelling and Valuation Analyst
Corporate Finance Institute, Vancouver, Canada

Open to work-integrated learning, graduate opportunities



Ashish Suiya

Sustainability innovator & environment enthusiast

Expected Graduation: May 2023

[linkedin.com/in/ashishsuiya](https://www.linkedin.com/in/ashishsuiya)

Energetic leader with a passion for innovation, analyzing global climate change and sustainability policies, and developing corporate Greenhouse Gas emissions targets. Involved in various social impact ventures including empowerment of women, personal hygiene awareness programs, and tackling social stigmas around equity, diversity, and inclusion. A firm believer of eco-centric and socio-centric development.

Open to co-op (Fall 2022), work-integrated learning, graduate opportunities

KEY ACCOMPLISHMENTS

- Implemented circular economy model to counter the issue of excess ammonia emissions from the manufacturing unit by converting ammonia gas into liquid ammonia. Able to eliminate waste byproducts and generate new business opportunity.
- Spearheaded a women's empowerment drive by organizing self-employment workshops, resulting in increased incomes in economically disadvantaged households.
- Led a team of 15 volunteers to successfully executed a toilet construction project for marginalized populations, countering the problem of poor sanitization which was the cause of approximately 126,000 annual deaths. Eighty (80) toilets were successfully constructed across 2 districts and 7 villages, significantly increasing the life expectancy index of that region.

WORK EXPERIENCE

Research Analyst

Beyond Referrals, Winnipeg

Assistant Sales Manager

Rishichem Mideast Ltd, Dubai, U.A.E.

Senior Sales Advisor

Kesar Petroproducts Ltd, Mumbai, India

Business Advisor

Dia'33 LLC, Dubai, U.A.E.

Sales Executive

Nirbhay Rasayan, Mumbai, India

EDUCATION

Master of Business Administration,

Asper School of Business, University of Manitoba

Bachelor of Science (Chemistry)

University of Mumbai, Mumbai, India

MASTER OF FINANCE



Guransh Sabharwal

Dynamic investment analyst

Expected Graduation: September 2022

[linkedin.com/in/guransh-sabharwal](https://www.linkedin.com/in/guransh-sabharwal)

Results-driven investment professional specializing in financial management which encompasses credit, investment, asset evaluation, and wealth management. Expertise in performing analysis of financial statements and valuation of S&P 500 companies through various equity and fixed income security models. CFA level 2 candidate who strongly believes that the measure of intelligence is the ability to change and adapt.

KEY ACCOMPLISHMENTS

- Developed weighted average cost of capital (WACC) analyses for \$50M investment projects, which led to stronger investor relationships and resulted in raising \$3M in annual investment.
- Enhanced business development support by mediating with cross-functional teams; increased customer engagement by 50%, achieving annual sales targets by over 15%.
- Spearheaded efficient frontier for 4 assets classes and evaluate their optimal weights in portfolio, based on annualized standard deviation.

WORK EXPERIENCE

Research Trainee
Financial corridor (brokerage firm), Delhi, India

Financial service representative
Financial corridor (brokerage firm), Delhi, India

EDUCATION

Master of Finance
Asper School of Business, University of Manitoba

Bachelor's in Commerce
University of Delhi, India

CFA level 2 candidate, CFA Institute, USA

Open to work-integrated learning, graduate opportunities



Hong Yang

Dynamic investment strategist

Expected Graduation: August 2022

[linkedin.com/in/hongyangbill](https://www.linkedin.com/in/hongyangbill)

Seasoned investment implementer with strong passion for exploration of financial cases (IPO, Mergers and Acquisitions) and personal financing (Private Bank and Trust). Three years' experience in private fund management and inter-departmental governance. A charismatic leader who believes that a motivated team can maximize potential in any organization.

KEY ACCOMPLISHMENTS

- Managed accreditation of two Private Equity Fund products and five stock Investment Fund products in Asset Management Business Electronic Registration System of AMAC (Asset Management Association of China) saving CAD \$210,000 dollars for the company.
- Attended the Wanmao Mansion, non-performing asset restructuring retail program in Yuhang district, Hangzhou, with estate evaluation of \$2.2 million yielding expertise in business mode conversion and estate registration.
- Assisted in translating and revising contracts (international delegations for coaches and athletes) with 12 boxing teams from Asia-Pacific nations (Japan, Philippines, Thailand).

WORK EXPERIENCE

Investment Manager

Ningbo Shanhe Investment Management Co. Hangzhou, China

Retail Manager

Hangzhou Qingcheng Reality Co. Hangzhou, China

Head Manager, Secretary and Match Assistant

Hangzhou Dongye Sport Culture Ltd (World Boxing Council, China Branch), Hangzhou, China

EDUCATION

Master of Finance

Asper School of Business, University of Manitoba

Bachelor of Science in Business Administration (Entrepreneurship), Oregon State University, USA

Bloomberg Market Concepts Certificate

Open to work-integrated learning, graduate opportunities



Kuldeep Tyagi

Corporate finance leader

Expected Graduation: August 2022

[linkedin.com/in/kuldepty](https://www.linkedin.com/in/kuldepty)

Seasoned and results-driven finance professional and relationship builder with global experience encompassing exemplary leadership, negotiation and analytical problem-solving skills. Expertise in commercial credit, retail banking, SME, and financial institutions. Adept at identifying business opportunities for multi-disciplinary stakeholders by monitoring market trends and ensuring competitive advantage.

KEY ACCOMPLISHMENTS

- Introduced the Business Resilience Program and developed best practices in the trade finance department to optimize adaptability and reduce operational costs by 17%.
- Generated new business opportunities through marketing plan that increased commercial credit portfolio and international banking products portfolio by 15%.
- Developed a mix of trade credit assets portfolio by launching new products to diversify risk and increase the portfolio's annualized yield to improve the bottom line by 12%.

WORK EXPERIENCE

Personal Banking Associate
TD Bank, Winnipeg, MB

Senior Manager (Commercial & SME Credit)
SBI, New Delhi, India

Relationship Manager (FIs & Corporates,
Risk Distribution)
SBI, New York, USA

Relationship Manager (Corporates)
SBI, Vapi, Gujarat, India

EDUCATION

Master of Finance
Asper School of Business, University of Manitoba

Advanced Business Management Program
University of Winnipeg, PACE

Master of Commerce Business Management
University of Mumbai

Open to work-integrated learning, graduate opportunities



Md Roffe Mahbub Saiket

Finance & audit enthusiast

Expected Graduation: January 2023

[linkedin.com/in/md-roffe-mahbub-saiket](https://www.linkedin.com/in/md-roffe-mahbub-saiket)

Dedicated finance and risk management professional with 9+ years of experience in the insurance industry possessing a unique blend of finance and information technology knowledge. Capable of using financial modeling and advance data mining to support management in optimal decision making. CFA level 3 candidate and Certified Information System Auditor (CISA). Quick learner who embraces technology and is passionate about exploring avenues for responding to rapidly changing environments and risk.

KEY ACCOMPLISHMENTS

- Designed audit procedures, using International Risk Management framework, to address significant audit risks, thereby identifying potential financial as well as cyber security risks, which are being used as knowledge management documents for future audits.
- Conducted final audit for a multi-national insurance company, with \$51.57B market worth; launched operational and IT audit reports, resulting in identification of significant control breakdowns.
- Led a team of 5 Master of Finance students representing the Asper School Business, to evaluate a FinTech company's future market value in stocks, at the CFA Institute Research Challenge in the prairie provinces.

WORK EXPERIENCE

Operational Risk and Systems Auditor
United Finance Limited, Bangladesh

Ethics & Compliance Officer
MetLife Bangladesh

EDUCATION

Master of Finance
Asper School of Business, University of Manitoba
Associate Life Management Institute (ALMI) , LOMA
CFA Level 3 Candidate
Master of Business Administration, Management Information Systems (MIS)
University of Dhaka, Bangladesh

Open to co-op (Fall 2022), work-integrated learning, graduate opportunities



Nikhita Rao

Performance focused financial analyst & analytical thinker

Expected Graduation: September 2022

[linkedin.com/in/nikhita-rao](https://www.linkedin.com/in/nikhita-rao)

Finance enthusiast, devoted to client satisfaction and high ethical standards. Expertise in analyzing and summarizing financial reports using financial modelling tools for effective budgeting and capital allocation. Intrigued by finance knowledge and concepts. CFA Level 2 candidate with a strong curiosity to learn more.

KEY ACCOMPLISHMENTS

- Developed a comprehensive investment and expenditure plan for a startup company with capital of \$100,000.
- Analyzed and compared two big companies with valuation over \$100M, using fixed income tools such as regression and equity valuation models. Used Nasdaq as the benchmark for investment purposes and recommendations.
- Led a team of 10 members for collection drives across universities and successfully pitched to KPMG, EY and Deloitte for community social initiatives funding. Raised \$5000 which was used to pay off tuition fees for 20 low income female students.

WORK EXPERIENCE

Finance Executive Assistant
Tributum Consultants Pvt. Ltd., India

Member of Finance Department
Enactus, India

Team Leader
GoDutch, India

Volunteer
Umeed – A Ray of Hope, India

EDUCATION

Master of Finance
Asper School of Business, University of Manitoba

Bachelor of Commerce (Honors)
University of Delhi, India

Certified Financial Planning, FPSB, USA

CFA Level 1, CFA Institute, USA

Open to co-op (Fall 2022), work integrated learning and graduate opportunities



Nse Wilfred-Whesu

Financial analysis aficionado

Expected Graduation: February 2023

[linkedin.com/in/nsewilfred-whesu-acca-cpa-cga](https://www.linkedin.com/in/nsewilfred-whesu-acca-cpa-cga)

Experienced finance/accounting professional ideally suited for a Financial Analyst role bringing outstanding leadership skills and a knack for working with numbers. Strong curiosity about the intersection of finance and business, and how it affects the valuation of companies. Creatively develops systems, processes, and solutions to improve business efficiency and scale up performance. Well-developed analytical, interpersonal and communication skills and a strong background using MS Excel for data modelling and financial reporting.

KEY ACCOMPLISHMENTS

- Developed and implemented accounting policies and processes achieving a cost reduction on revenue expenses by 30% over a period of one year.
- Participant in the CFA Society Winnipeg Ethics Challenge 2022; developed the framework for scripting the presentation for the University of Manitoba team.
- Managed interdepartmental accounting functions; played key roles on financial project teams ensuring company financial guidelines and budgetary allowances meet statutory compliance.
- Mentor and coach to a group of 200+ international accounting students preparing for the ACCA (CPA equivalency) accounting designation in the UK.

WORK EXPERIENCE

Senior Accountant

The Covenant Nation, Lagos, Nigeria

Team Lead, Customer Service Officer,
Keystone Bank Ltd, Lagos Nigeria.

Board Secretary

The Covenant Community Groups, Lagos Nigeria

EDUCATION

Master of Finance

Asper School of Business, University of Manitoba

Bachelor of Science in Applied Accounting
Oxford Brookes University, Oxford, England.

Chartered Professional Accountants (CPA)
Ontario Canada - Member

Association of Chartered Certified Accountants
London, United Kingdom

CFA Level 2 Candidate

Open to co-op (Fall 2022), work-integrated learning, graduate opportunities



Sameer Puri

Let's have better returns, together

Expected Graduation: February 2023

[linkedin.com/in/sameer-puri-asper](https://www.linkedin.com/in/sameer-puri-asper)

Proficient Finance professional, with passion for teaching and engagement. Highly analytical and number driven with utmost regard to culture and code of conduct. Experience as an auditor, a teacher, an entrepreneur and an engagement manager; effective communicator who likes to work in a dynamic environment meeting tight deadlines. As a CFA Level 1, looking forward to learning and making noteworthy changes in the financial industry.

KEY ACCOMPLISHMENTS

- Received recognition by a partner at Ernst & Young, for performing control testing and completing year end audits before filing.
- Led a Financial literacy project in an under-resourced community empowering and educating over 200 women and children.
- Developed and executed engagement plan for 12,000 graduate learners achieving 18% increase in engagement.

WORK EXPERIENCE

Audit Associate
Ernst & Young, India

Engagement Manager
Scaler Academy, India

Teaching Fellow
Teach for India, India

Co-founder
Hypevents, India

EDUCATION

Master of Finance
Asper School of Business, University of Manitoba

Bachelor of Commerce (Honors)
University of Delhi, India

CFA Level 1, CFA Institute, USA

Open to co-op (Fall 2022), work integrated learning and graduate opportunities



Seijal Gupta

Enthusiastic finance professional

Expected Graduation: August 2022

[linkedin.com/in/seijalgupta0512](https://www.linkedin.com/in/seijalgupta0512)

Motivated finance professional with proven skills in performing financial modeling, forecasting, planning, and key metrics reporting. Meticulous and detail-oriented with excellent observational, organizational and communication skills. Solutions-driven, with expertise in financial statement analysis, financial research and modelling. Passionate about new industry trends in finance with a keen interest in wealth management.

KEY ACCOMPLISHMENTS

- Successfully hedged and mitigated foreign currency risk for international clients using knowledge of derivative instruments
- Leveraging knowledge in factor-based model, actively managed personal portfolio and created short and long positions in high-beta stocks. Implemented Carhart four factor model, managed to generate a positive holding period return of 23%.
- Undertook a project for financial statement preparation, reducing accounting error frequency by 40%

WORK EXPERIENCE

Finance Associate
CA Rajesh Harjika & Co, India

Account Assistant
Vrinda Papers Ltd., India

Licensed Advisor
ICICI Prudential Life Insurance, India

EDUCATION

Master of Finance
Asper School of Business, University of Manitoba

Bachelor of Commerce (Honors)
University of Delhi, India

CFA level 2 Candidate, CFA Institute, USA

Certified Financial Planner, FPSB India

National stock exchange certifications, NSE India

Open to co-op (Fall 2022), work integrated learning and graduate opportunities



Shougata Saha

Investment analyst and finance nerd

Expected Graduation: February 2023

[linkedin.com/in/shougata-saha](https://www.linkedin.com/in/shougata-saha)

CFA Charter Holder and Investment Analyst with collective 5 years of experience in capital markets and a proven record of successful investment recommendations. Strong financial modeling, valuation, portfolio management and analytical skills. Passionate about studying macro and micro-economic variables and analyzing their impact on different sectors and companies. Advanced MS Excel skills for data modelling and valuation. Professional experience includes leading a research team, effective investment recommendations and strategy using technical financial knowledge and global network.

KEY ACCOMPLISHMENTS

- Assisted with investment recommendation and strategy for mutual funds worth USD 40 million which are among the top 5 best performing mutual funds in Bangladesh for the last 5 years.
- Designed and implemented financial models using advanced MS Excel knowledge which resulted in profitable investment decisions and increased efficiency causing additional 100,000 USD revenue per year.
- Achieved CFA charter in 2021 which is one of highest acclaimed professional certificates in finance & investment field.

WORK EXPERIENCE

Senior Investment Analyst
Vanguard Asset Management Limited,
Dhaka, Bangladesh

Management Trainee
IPDC Finance Ltd., Dhaka, Bangladesh

Regular Member
CFA Society Bangladesh, Dhaka, Bangladesh

EDUCATION

Master of Finance
Asper School of Business, University of Manitoba

Master of Business Administration (Finance)
University of Dhaka, Bangladesh

CFA Charter (2021)
CFA Institute, Virginia, USA

Open to co-op (Fall 2022), work integrated learning, graduate opportunities



Shiyong (Sirius) Zhang

Critical thinker, organizer and process improver

Expected Graduation: October 2022

[linkedin.com/in/sirius-zhang/](https://www.linkedin.com/in/sirius-zhang/)

An insightful strategic planner with strong project management background and functional analytical, interpersonal, and organizational skills. Explorer of emerging technologies (Blockchain, metaverse, NFT) with a quest for predicting future business trends through data mining, analysis, and modelling techniques. Avid believer that constant learning births innovation and long-term business success. Acquired experience in multi-cultural communication and vertical-team coordination. Technical abilities in solving enterprise level challenges using data modeling and python machine learning.

KEY ACCOMPLISHMENTS

- Managed 46 marketing projects for clients including Huawei, Shopee and Asian Innovation Groups. Achieved 50% user growth by utilizing data modelling and active communication to improve performance of promotions campaigns.
- Established the China Research Group as a public awareness program for LGBT groups; led 11 members to conduct over 200 surveys collated into a consolidated report. Built a foundation for sustainable corporate relationships between local colleges and the LGBT community.
- Participated in the Van Berkom Small Cap Stock Valuation Case Competition. Integrated financial models and qualitative analysis in a time-sensitive schedule demonstrating strong time management.

WORK EXPERIENCE

Client Manager, Guangzhou TecDo Technology Co.
Guangzhou, China

Data Analyst, TipDM Intelligent Technology Co.
Guangzhou, China

EDUCATION

Master of Finance
Asper School of Business, University of Manitoba

Bachelor of Business Administration (Statistic Science)
Cox School of Business,
Southern Methodist University, USA

Leadership Intensive Program
Asper School of Business, University of Manitoba

Language Skills: English (Fluent), Mandarin (native),
Cantonese (native), Japanese (intermediate)

Open to work-integrated learning, graduate opportunities



Temitope Osunrinde

Entrepreneur, finance geek and business analysis enthusiast

Expected Graduation: January 2023

[linkedin.com/in/temitopeosunrinde](https://www.linkedin.com/in/temitopeosunrinde)

Analytical finance professional with solid quantitative knowledge applied to data visualization, forecasting and reporting. Inquisitive problem solver and change management expert with 2+ years' experience managing business processes and 3+ years' experience in preparation of annual financial statements (AP/AR, P&L, cashflow, bank reconciliations) using QuickBooks online software. An enterprising and innovative strategist with strong leadership attributes, business acumen and sound organizational skills demonstrated through a successful entrepreneurial start up. Motivated by recognition and sheer desire to solve problems.

KEY ACCOMPLISHMENTS

- Developed Excel database for a World Bank project using VLOOKUP's and type 1 multi-dimensional visualization that enhanced performance of individual projects. Participated in key stakeholder meetings, developed monthly progress reports, facilitated training and onboarding process of potential startups and MSMEs.
- Conducted market surveys and identified gaps in leather manufacturing sector, implemented results to satisfy market niche achieving 30% customer base and over 200% revenue growth in 20 months; expanded product offerings, introduced project management software that increased effectiveness of employees and stimulated business process. Developed business plans, and participated in all facets of business development.
- Reviewed source documents, MOUs, loan agreements, financial documents and prepared monthly financial statement, bank reconciliation and Budget vs Actual reports using QuickBooks Online. Provided all needed documentation and report for auditors and provided audit process support.

WORK EXPERIENCE

Finance and Accounting Researcher
Racialized Students in Health Care, Ontario, Canada

Graduate Intern, Finance & Accounting Unit
PricewaterhouseCoopers (PwC), Nigeria

Chief Executive Officer/Founder
Elizabeth Blac Leather Craft, Nigeria

EDUCATION

Master of Finance
Asper School of Business, University of Manitoba

Bachelor of Accounting, Babcock University, Nigeria

Chartered Financial Analyst (CFA) Level 1 passed

Open to co-op (Fall 2022), work-integrated learning, graduate opportunities



Vishal Kinnimulky

Leverage technology to inform finance strategies

Expected Graduation: February 2023

[linkedin.com/in/vishalkinnimulky](https://www.linkedin.com/in/vishalkinnimulky)

Astute and knowledgeable finance professional, highly skilled in client service. Having worked as an analyst in an asset management firm, gained significant experience incorporating market concepts and helping achieve clients' financial objectives. An effective communicator, adept at identifying issues and drawing necessary solutions. Significant experience as a software developer capable of working efficiently while delivering exceptional support. Passionate to leverage financial skills and technical skills in new challenges and projects.

KEY ACCOMPLISHMENTS

- Participated in the CFA Institute Research Challenge case competition. Performed financial analysis of a bitcoin company called Bitcoin Well and was responsible for the risk and ESG analysis.
- Started an asset management firm and conducted financial analysis to understand the intrinsic value of various companies; able to generate 92.11% cumulative return for the first fiscal year of the investment portfolio.
- As a software developer, worked on multiple projects simultaneously while maintaining a high standard of work; able to achieve 27% increase in customer retention.

WORK EXPERIENCE

Limited Partner and Financial Analyst
Agarkar Partnership LLC, Wyoming, USA

Software Developer
Anagh Technologies Inc., Piscataway, USA

Analyst Intern
GTPL Hathway, India

Associate Secretary
Code.I/O, Pennsylvania State University, USA

EDUCATION

Master of Finance
Asper School of Business, University of Manitoba

Bachelor of Science in Computer Science,
Pennsylvania State University, USA

Information Sciences and Technology
Pennsylvania State University, University Park, USA

Open to co-op (Fall 2022), work-integrated learning, graduate opportunities



Yanxiang Wang

Financial analyst and technology enthusiast

Expected Graduation: February 2023

[linkedin.com/in/yanxiangshaunwang](https://www.linkedin.com/in/yanxiangshaunwang)

Technical expertise in financial analysis using Python, Bloomberg and advanced Excel for data analysis, integration, and modelling. Launching a career in financial or business analysis. Passionate about modern technology applications and their intersect with business process improvements. A strategic planner, critical thinker, and group leader with an interest in contributing to diverse interdisciplinary teams.

KEY ACCOMPLISHMENTS

- Fundraised for Project Hope in the U.S. Reached out to 300 donors and raised approximately \$100,000 with the outreach team for humanitarian relief.
- Created a meal relief program at Sandman Hotel Winnipeg for meal management during the pandemic quarantine to streamline the process of meal ordering.
- Used the dividend discount model to calculate the firm's value and predict target price, based on raw data retrieved from Yahoo Finance and Bloomberg website. Predicted close to the real future price in the end.

WORK EXPERIENCE

Sales Intern
China Merchant Bank, Dalian, China

Group Project Organizer
University of Manitoba

EDUCATION

Master of Finance
Asper School of Business, University of Manitoba

Bachelor of Science (Finance)
Missouri State University, Springfield, USA

Open to co-op (Fall 2022), work-integrated learning, graduate opportunities

MASTER OF SUPPLY CHAIN MANAGEMENT AND LOGISTICS



Michael Vasconcelos

Analytical and organized
decision maker

Expected Graduation: October 2024

[linkedin.com/in/michaelvasconcelos](https://www.linkedin.com/in/michaelvasconcelos)

Seasoned supply chain management and logistics professional with strong communication, organization, and decision-making skills. Passionate about enhancing value propositions with a focus on continuous improvement. Expertise in supplier relationship management, negotiations and contract management with an interest in procurement, logistics management and global supply chains. A logical and detail-oriented leader who values collaborative growth and continuous learning.

KEY ACCOMPLISHMENTS

- Set record sales of over \$15 million on micronutrient portfolio, increasing sales 55% and margin 100% year over year.
- Negotiated lower freight rates for key unit train corridors with both CN & CP Rail resulting in tens of thousands of dollars in savings.
- Spearheaded the launch of Richardson International's first private label crop inputs product. Brought it to market by working with various internal stakeholders (Agronomy, Legal, Corporate Communication), private label supplier, and the Canadian Food Inspection Agency.

WORK EXPERIENCE

Crop Inputs Representative
Richardson International Ltd, Winnipeg

Senior Fertilizer Coordinator
Richardson International Ltd, Winnipeg

Senior Rail Coordinator
Richardson International Ltd, Winnipeg

EDUCATION

Master of Supply Chain Management and Logistics
Asper School of Business, University of Manitoba

Bachelor of Commerce (Honours)
(SM, International Business)
Asper School of Business, University of Manitoba

International Program in Management
FGV-EAESP, Sao Paulo Brazil

Open to work-integrated learning, graduate opportunities



Varun Gudral

Tech-focused supply chain professional

Expected Graduation: October 2023

[linkedin.com/in/varungudral](https://www.linkedin.com/in/varungudral)

Ex-Naval officer and project manager with a diverse background leading key supply chain projects for the naval service in the Indo-Pacific region. Oversaw the refuelling and supply chain-related tasks onboard the world's largest naval ships handling cargo with estimated value of \$3 million. An enthusiastic technology user with experience handling onboard installation projects such as SONARS, increasing efficiency in ship detection by more than 30%. A results-driven leader focused on strategic planning with an ability to use analytical tools to drive solution.

KEY ACCOMPLISHMENTS

- Lead a 20-member team of geographically dispersed disaster relief mission in Western Indonesia coordinating logistics of disaster relief operations and saving 150-200 lives.
- Installed a sonar detection system onboard INS Satpura naval ship and won the “Best Ship Trophy” for the year 2018 – 2019.
- Led international operations and logistics processes with national and international cooperation in Indonesia, Malaysia, and Singapore fostering strong bilateral relationships.

WORK EXPERIENCE

Sales Associate

KSG Group, Winnipeg

Lieutenant (Supervising Naval Supply Chain)
Indian Navy, India

Sub-Lieutenant (Project Lead)
Indian Navy, India

EDUCATION

Master of Supply Chain Management and Logistics
Asper School of Business, University of Manitoba

Bachelor of Technology
(Electronics and Communications)
Jawaharlal Nehru University, India

Open to co-op (Summer 2023), work-integrated learning, graduate opportunities

ASPER
SCHOOL OF BUSINESS



**CAREER DEVELOPMENT
CENTRE**

Contact us

Career Development Centre

Room 254, Drake Centre
181 Freedman Crescent
Winnipeg, Manitoba
Canada R3T 5V4

aspercoop@umanitoba.ca

204-474-8521

