



**University
of Manitoba**

ASPER  **SCHOOL OF
BUSINESS**

Bachelor of Commerce (Honours) Program Guides

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**BACHELOR OF COMMERCE (HONOURS) PROGRAM GUIDE
FOR STUDENTS ADMITTED TO THE ASPER SCHOOL OF BUSINESS
(under Direct Entry, Track 1, or Track 2)
IN SEPTEMBER 2019 AND THEREAFTER**

This document is a summary of the Bachelor of Commerce (Honours) program requirements for students admitted to the Asper School of Business (under Direct Entry, Track 1, or Track 2) ***in September 2019 and thereafter***. It may also be used by the student as a checklist of completed courses.

Students admitted to the Asper School of Business ***in September 2019 and thereafter*** are required to complete 120 credit hours to complete the Bachelor of Commerce (Honours) degree. The 120 credit hours are divided into five components: **TRACK 1/FOUNDATION COURSES; CORE; one MAJOR; OPTIONS; and ELECTIVES**. To graduate, students admitted to the Asper School of Business are required to obtain a degree grade point average of 2.00 or better on the 120 credit hours and have passing grades on all 120 credit hours.

A full (100%) course load is 30 credit hours each academic year (Fall and Winter Terms). Year 1 consists of the 24 credit hours of Track 1/Foundation Courses, plus 6 credit hours of Core courses as described below. During Years 2, 3 and 4, students take the Core courses listed plus a combination of Major courses, Business Options, and Electives. The sequence of courses may vary depending on the student's chosen Major.

YEAR 1: TRACK 1/FOUNDATION COURSES (24 credit hours):

All students must complete the specified Track 1/Foundation course requirements. Students admitted under Direct Entry will complete the Track 1/Foundation courses in their first year. Students admitted under Track 1 normally complete the 24 credit hours of Track 1/Foundation courses prior to admission to the Asper School. Students admitted under Track 2 have completed 24 credit hours of university work but are missing one or more of the specific Track 1/Foundation courses. (See Asper School *Applicant Bulletin* for complete details.) Track 1 and Track 2 students should complete all outstanding Track 1/Foundation during their first year after admission to the Asper School of Business and must achieve a minimum grade of "C" in each outstanding Track 1/Foundation course.

- _____ 6 hours from Anthropology ANTH, History HIST, Mathematics MATH, Philosophy PHIL, Political Studies POLS, Psychology PSYC, or Sociology SOC. Minimum "C" grade required. Note: courses chosen for this requirement must be independent from courses taken to fulfil other degree requirements.
- _____ Economics: [ECON 1010 (3 hrs) and ECON 1020 (3 hrs)] or ECON 1200 (6 hrs). Minimum "C" grade required.
- _____ Statistics: STAT 1000 (3 hrs) or STAT 1150 (3 hrs). Minimum "C" grade required.
- _____ Calculus: MATH 1520 (3 hrs) or MATH 1500 (3 hrs) or MATH 1230 (3 hrs). Minimum "C" grade required.
- _____ Written English course from a specific discipline (3 or 6 credit hours). Minimum "C" grade required. (**EXCLUDES:** ARTS 1110, GMGT 1010, and GMGT 2010, because these courses are **NOT** considered to be from a specific discipline and therefore do **NOT** fulfil the Track 1/Foundation Written English course requirement.)
- _____ 0 - 3 credit hours of non-Business electives* (depending on the chosen Written English course). Minimum "C" grade required.
*Note: PHIL 1290 Critical Thinking (3 hrs) is a preferred elective choice

YEAR 1: CORE COURSES (6 credit hours)

Although the Track 1/Foundation Courses are a total of only 24 credit hours, a full-year (100%) course load is 30 credit hours. Therefore, students taking a full-year (100%) course load in Year 1 should also take the following 6 credit hours of **CORE** courses:

- _____ GMGT 1010 Business and Society (3 hrs)
- _____ one of: GMGT 2060 Management and Organizational Theory (3 hrs). Prerequisite: GMGT 1010 (D)
GMGT 2070 Introduction to Organizational Behaviour (3 hrs).
MKT 2210 Introductory Marketing (3 hrs)

continued:

BACHELOR OF COMMERCE (HONOURS) PROGRAM GUIDE
FOR STUDENTS ADMITTED TO THE ASPER SCHOOL OF BUSINESS
(under Direct Entry, Track 1, or Track 2)
IN SEPTEMBER 2019 AND THEREAFTER

In Years 2, 3 and 4, students admitted to the Asper School of Business **in September 2019 and thereafter** are required to complete the additional **CORE** courses (**48 credit hours**) listed below. The normal year-to-year sequencing of these courses is listed below. A full (100%) course load is 30 credit hours per academic year (Fall and Winter Terms). In addition to the core courses listed in Years 2, 3 and 4, students also choose to take Major courses, Business Options and Electives to make up the 30 credit hours each year. If they wish, students may take up to 36 credit hours in an academic year (including the Fall and Winter Terms).

Year 2	Year 3	Year 4
Fin'l Acctg ACC 1100 Comm's GMGT 2010 Entr'ship ENTR 2030	Ethics ¹ International Business Req't ² Comm Law GMGT 3300	Admin Poly GMGT 4010 Alternative Mgmt Studies ³
{Two of: (whichever two not taken in Year 1): { Org Theory GMGT 2060 { Org Behav GMGT 2070 { Marketing MKT 2210		
	The core courses listed below are to be taken in either Year 2 or Year 3, depending on which courses must be taken as prerequisites for the student's chosen major(s). Normally four of these courses are taken in Year 2, and two are taken in Year 3:	
	____ Mgr'l Acctg ACC 1110; ____ Corp Fin FIN 2200; ____ HR Mgmt HRIR 2440; ____ Mgt Info Sys MIS 2000; ____ Mgt Sci MSCI 2150; ____ SC Mgmt SCM 2160.	

^{1,2,3} See Notes on Pages 6 and 7.

MAJOR: Each student is required to complete one **MAJOR**. Each Major consists of **12 credit hours** specified by a Business Department. Courses required for the Major are normally taken in Years 3 and 4. **Available Majors are listed on Pages 8-12.**

MAJOR: _____

_____ (3 hrs), _____ (3 hrs), _____ (3 hrs), _____ (3 hrs).

OPTIONS: An **OPTION** is defined as a course taught by the Asper School of Business, freely selected by the student. Students are required to complete a minimum of **15 credit hours** of options at **the 2000 Level or higher**. [Exception: Language courses used as business options by students who have completed the International Business major are not required to be at the 2000 level or higher. See page 11 for detailed information about Approved Options for the International Business Major.] Options are normally taken in Years 3 and 4 of the program. Students who want to supplement their major may take up to 12 credit hours of their business options from that area.

_____ (3 hrs), _____ (3 hrs), _____ (3 hrs), _____ (3 hrs), _____ (3 hrs).

OPTION or ELECTIVE: Students are required to complete an additional **3 credit hours** of an **OPTION** or an **ELECTIVE at the 2000 Level or higher**.

_____ (3 hrs) **Business Option or non-Business Elective at 2000 Level or higher**

ELECTIVES: An **ELECTIVE** is defined as any 3 or 6 credit hour course taught by other faculties and schools, excluding the Asper School of Business. Students normally take electives in each year. Students admitted to the Asper School of Business **in September 2019 and thereafter** are required to complete a minimum of **12 credit hours** of electives as follows:

_____ (3 hrs) **non-Business Written English course at any level**
_____ (3 hrs) **non-Business Elective at 2000 Level or higher**
_____ (3 hrs) **non-Business Elective at any level**
_____ (3 hrs) **non-Business Elective at any level**



**BACHELOR OF COMMERCE (HONOURS) PROGRAM GUIDE
FOR STUDENTS ADMITTED TO THE ASPER SCHOOL OF BUSINESS
(under Direct Entry, Track 1, or Track 2)
PRIOR TO SEPTEMBER 2019**

This document is a summary of the Bachelor of Commerce (Honours) program requirements for students admitted to the Asper School of Business (under Direct Entry, Track 1, or Track 2) **prior to September 2019**. It may also be used by the student as a checklist of completed courses.

Students admitted to the Asper School of Business **prior to September 2019** are required to complete 120 credit hours to complete the Bachelor of Commerce (Honours) degree. The 120 credit hours are divided into five components: **TRACK 1/FOUNDATION COURSES; CORE; one MAJOR; OPTIONS; and ELECTIVES**. To graduate, students admitted to the Asper School of Business are required to obtain a degree grade point average of 2.00 or better on the 120 credit hours and have passing grades on all 120 credit hours.

A full (100%) course load is 30 credit hours each academic year (Fall and Winter Terms). Year 1 consists of the 24 credit hours of Track 1/Foundation Courses, plus 6 credit hours of Core courses as described below. During Years 2, 3 and 4, students take the Core courses listed plus a combination of Major courses, Business Options, and Electives. The sequence of courses may vary depending on the student's chosen Major.

YEAR 1: TRACK 1/FOUNDATION COURSES (24 credit hours):

All students must complete the specified Track 1/Foundation course requirements. Students admitted under Direct Entry will complete the Track 1/Foundation courses in their first year. Students admitted under Track 1 normally complete the 24 credit hours of Track 1/Foundation courses prior to admission to the Asper School. Students admitted under Track 2 have completed 24 credit hours of university work but are missing one or more of the specific Track 1/Foundation courses. (See Asper School *Applicant Bulletin* for complete details.) Track 1 and Track 2 students should complete all outstanding Track 1/Foundation during their first year after admission to the Asper School of Business and must achieve a minimum grade of "C" in each outstanding Track 1/Foundation course.

- _____ 6 hours from Anthropology ANTH, History HIST, Mathematics MATH, Philosophy PHIL, Political Studies POLS, Psychology PSYC, or Sociology SOC. Minimum "C" grade required. Note: courses chosen for this requirement must be independent from courses taken to fulfill other degree requirements.
- _____ Economics: [ECON 1010 (3 hrs) and ECON 1020 (3 hrs)] or ECON 1200 (6 hrs). Minimum "C" grade required.
- _____ Statistics: STAT 1000 (3 hrs) or STAT 1150 (3 hrs). Minimum "C" grade required.
- _____ Calculus: MATH 1520 (3 hrs) or MATH 1500 (3 hrs) or MATH 1230 (3 hrs). Minimum "C" grade required.
- _____ Written English course from a specific discipline (3 or 6 credit hours). Minimum "C" grade required. (**EXCLUDES:** ARTS 1110, GMGT 1010, and GMGT 2010, because these courses are **NOT** considered to be from a specific discipline and therefore do **NOT** fulfil the Track 1/Foundation Written English course requirement.)
- _____ 0 - 3 credit hours of non-Business electives* (depending on the chosen Written English course). Minimum "C" grade required.
*Note: PHIL 1290 Critical Thinking (3 hrs) is a preferred elective choice

YEAR 1: CORE COURSES (6 credit hours)

Although the Track 1/Foundation Courses are a total of only 24 credit hours, a full-year (100%) course load is 30 credit hours. Therefore, students taking a full-year (100%) course load in Year 1 should also take the following 6 credit hours of **CORE** courses:

- _____ GMGT 1010 Business and Society (3 hrs)
- _____ one of: GMGT 2060 Management and Organizational Theory (3 hrs). Prerequisite: GMGT 1010 (D)
GMGT 2070 Introduction to Organizational Behaviour (3 hrs).
MKT 2210 Introductory Marketing (3 hrs)

continued:

**BACHELOR OF COMMERCE (HONOURS) PROGRAM GUIDE
FOR STUDENTS ADMITTED TO THE ASPER SCHOOL OF BUSINESS
(under Direct Entry, Track 1, or Track 2)
PRIOR TO SEPTEMBER 2019**

In Years 2, 3 and 4, students admitted to the Asper School of Business **prior to September 2019** are required to complete the additional **CORE** courses (**45 credit hours**) listed below. The normal year-to-year sequencing of these courses is listed below. A full (100%) course load is 30 credit hours per academic year (Fall and Winter Terms). In addition to the core courses listed in Years 2, 3 and 4, students also choose to take Major courses, Business Options and Electives to make up the 30 credit hours each year. If they wish, students may take up to 36 credit hours in an academic year (including the Fall and Winter Terms).

Year 2	Year 3	Year 4
Fin'l Acctg ACC 1100 Comm's GMGT 2010	Ethics ¹ International Business Req't ² Comm Law GMGT 3300	Admin Poly GMGT 4010 Alternative Mgmt Studies ³
{Two of: (whichever two not taken in Year 1): { Org Theory GMGT 2060 { Org Behav GMGT 2070 { Marketing MKT 2210		
	The core courses listed below are to be taken in either Year 2 or Year 3, depending on which courses must be taken as prerequisites for the student's chosen major(s). Normally four of these courses are taken in Year 2, and two are taken in Year 3:	
	____ Mgr'l Acctg ACC 1110; ____ Corp Fin FIN 2200; ____ HR Mgmt HRIR 2440; ____ Mgt Info Sys MIS 2000; ____ Mgt Sci MSCI 2150; ____ SC Mgmt SCM 2160.	

^{1,2,3} See Notes on Pages 6 and 7.

MAJOR: Each student is required to complete one **MAJOR**. Each Major consists of 12 credit hours specified by a Business Department. Courses required for the Major are normally taken in Years 3 and 4. **Available Majors are listed on Pages 8-12.**

MAJOR: _____

_____ (3 hrs), _____ (3 hrs), _____ (3 hrs), _____ (3 hrs).

OPTIONS: An **OPTION** is defined as a course taught by the Asper School of Business, freely selected by the student. Students are required to complete a minimum of 15 credit hours of options. Options are normally taken in Years 3 and 4 of the program. Students who want to supplement their major may take up to 12 credit hours of their business options from that area. For students admitted to the Asper School of Business in September 2018 and thereafter, all business options must be completed at the 2000 Level or higher. [Exception: Language courses used as business options by students who have completed the International Business major are not required to be at the 2000 level or higher. See page 11 for detailed information about Approved Options for the International Business Major.]

_____ (3 hrs), _____ (3 hrs), _____ (3 hrs), _____ (3 hrs), _____ (3 hrs).

OPTION or ELECTIVE: Students are required to complete an additional 3 credit hours of an **OPTION** or an **ELECTIVE at the 2000 Level or higher**.

_____ (3 hrs) **Business Option or non-Business Elective at 2000 Level or higher**

ELECTIVES: An **ELECTIVE** is defined as any 3 or 6 credit hour course taught by other faculties and schools, excluding the Asper School of Business. Students normally take electives in each year. Students admitted to the Asper School of Business **prior to September 2019** are required to complete a minimum of 15 credit hours of electives as follows:

- _____ (3 hrs) **non-Business Written English course at any level**
- _____ (3 hrs) **non-Business Elective at 2000 Level or higher**
- _____ (3 hrs) **non-Business Elective at 2000 Level or higher**
- _____ (3 hrs) **non-Business Elective at any level**
- _____ (3 hrs) **non-Business Elective at any level**

continued:

**BACHELOR OF COMMERCE (HONOURS) PROGRAM GUIDE
FOR STUDENTS ADMITTED TO THE ASPER SCHOOL OF BUSINESS
(under Direct Entry, Track 1, or Track 2)**

These notes are applicable to students admitted to the Asper School of Business in September 2019 and thereafter, as well as students admitted to the Asper School of Business prior to September 2019.

Notes:

1) Ethics Requirement: Students must complete 3 credit hours of Ethics. Students may fulfill this requirement by completing one of the following courses. If a six credit hour course is chosen, three credit hours will count toward the core Ethics requirement and three credit hours will count as electives if the elective is applicable to the student's program.

Course Title	Course Number	Prerequisite(s)
Ethics and Society	PHIL 2290 (6 hrs)	successful completion of 30 credit hours of university credit
Ethics and the Environment	PHIL 2750 (3 hrs)	successful completion of 30 credit hours of university credit
Moral Philosophy	PHIL 2790 (6 hrs)	minimum grade of "C" in 6 credit hours of 1000 level Philosophy <i>or</i> written consent of the Department Head
Business Ethics	PHIL 2830 (3 hrs)	successful completion of 30 credit hours of university credit
Social Issues in Business	GMGT 3030 (3 hrs)	[GMGT 2060 (or former GMGT 2080) (D)] and GMGT 2070 (D)
Ethique et responsabilité sociale	GMGT 3581 (3 hrs)	[GMGT 2071 (D) or GMGT 2070 (D)] and [GMGT 1011 (D) or GMGT 1010 (D)]

2) International Business Requirement: Students must complete 3 credit hours for the International Business Requirement. Students may fulfil this requirement by completing one of the following courses.

Course Title	Course Number	Prerequisite(s)
Managing Insurance Operations in the International Business Environment	ACT 4250 (3 hrs)	FIN 2200 (3 hrs) (C+) or consent of instructor
International Finance	FIN 3450 (3 hrs)	FIN 2200 (3 hrs) C+ or consent of instructor
Comparative IR/HRM	HRIR 4520 (3 hrs)	Students are encouraged, but not required, to complete HRIR 3450 (3 hrs) (D) prior to taking HRIR 4520
International Management	INTB 2200 (3 hrs)	no prerequisite
International Marketing	MKT 3300 (3 hrs)	MKT 2210 (3 hrs) (D)
Global Supply Chains	SCM 3230 (3 hrs)	SCM 2230 (3 hrs) (D) or SCM 3360 (3 hrs) (D)
Cross-Cultural Brand Mgmt topic only*	MKT 3240* (3 hrs)	MKT 2210 (3 hrs) (D)

**Note: The course title for MKT 3240 is "Selected Topics in Marketing." A number of different topics are offered under this course number. The ONLY topic offered under the course number MKT 3240 that fulfills the International Business Requirement is: "Cross-Cultural Brand Management." Examples of topics that do NOT fulfill the International Business Requirement are: "Branding," "Digital Marketing," "Pricing Strategy," "Social Marketing," and "Sustainability Marketing." However, these topics may be used as business options in the B.Comm.(Hons.) program.*

(Notes are continued on the next page)

These notes are applicable to students admitted to the Asper School of Business in September 2019 and thereafter, as well as students admitted to the Asper School of Business prior to September 2019.

Notes (continued):

3) Alternative Management Studies Requirement: Students must complete 3 credit hours of Alternative Management Studies. Students may fulfil this requirement by completing one of the following courses.

Course Title	Course Number	Prerequisite(s)
Seminar in Management and Capitalism	GMGT 4210 (3 hrs)	GMGT 1010 (D) or GMGT 2120 (D)
Corporate, Social, and Environmental Responsibility	LEAD 3030 (3 hrs)	GMGT 1010 (D); and GMGT 2060 (D) [or former GMGT 2080 (D)]
Sustainability Marketing	MKT 3246 (3 hrs)	MKT 2210 (3 hrs) (D)
<p><i>**Note: MKT 3240 former topic "Sustainability Marketing" will also fulfill this requirement. A number of different topics are offered under the course number MKT 3240. Examples of topics that do NOT fulfill the Alternative Management Studies Requirement are: "Branding," "Digital Marketing," "Pricing Strategy," "Social Marketing," and "Cross-Cultural Brand Management." However, these topics may be used as business options in the B.Comm.(Hons.) program.</i></p>		
Cooperatives in Business and Community topic only (this topic is not offered every year)***	AGRI 3030*** (3 hrs)	no prerequisite
<p><i>***Note: The course title for AGRI 3030 is "Modern Topics in Agriculture 1." A number of different topics are offered under this course number. The ONLY topic offered under the course number AGRI 3030 that fulfills the Alternative Management Studies Requirement is: "Cooperatives in Business And Community" – this topic is not offered every year.</i></p>		
Political Economy 1: Production and Distribution	ECON 2540 (3 hrs)	a grade of "C" or better in six credit hours of 1000 level Economics
Workers, Employers and the State	LABR 2300 (3 hrs)	[a grade of "C" or better in three credit hours of 1000 level Labour Studies] or written consent of the Labour Studies coordinator.
Exploring Indigenous Economic Perspectives	NATV 3120 (3 hrs)	Course prerequisites will be waived for Asper students; contact an Asper Program Advisor before registration for the prerequisite waiver.
Environment, Economy, and Indigenous Peoples	NATV 4220 (3 hrs)	Course prerequisites will be waived for Asper students; contact an Asper Program Advisor before registration for the prerequisite waiver
Indigenous Economic Leadership	NATV 4320 (3 hrs)	Course prerequisites will be waived for Asper students; contact an Asper Program Advisor before registration for the prerequisite waiver
International Political Economy	POLS 3250 (3 hrs)	[a grade of "C" or better in POLS 2040 or POLS 2045 or the former POLS 2041] or written consent of instructor or department head
Theories of the Capitalist World Order	POLS 3270 (3 hrs)	Course prerequisites will be waived for Asper students; contact an Asper Program Advisor before registration for the prerequisite waiver
Ecology and Society	SOC 3838 (3 hrs)	[a grade of "C" or better in SOC 1200 or the former SOC 1201] or [a grade of "C" or better in both SOC 1211 and SOC 1221]

In addition to the courses on the above list, students admitted to the Asper School of Business **prior to September 2015** may complete one of the following courses to fulfil the Alternative Management Studies requirement. If a six credit hour course is chosen, three credit hours will count toward the core Alternative Management Studies requirement and three credit hours will count as electives if the elective is applicable to the student's program.

Course Title	Course Number	Prerequisite(s)
Intro to the World's Economies	ECON 2630 (6 hrs)	minimum grade of "C" in 6 credit hours of 1000 level Economics
Sustainable Development	ECON 3710 (3 hrs)	minimum grade of "C" in 6 credit hours of 1000 level Economics
Alt've Approaches to Macro Analysis	ECON 3810 (3 hrs)	a grade of "B" or better in ECON 2020 or ECON 2471 or the former ECON 2470 or the former ECON 2800
Critical Thinking and the Environment	ENVR 4110 (3 hrs)	ENVR 2000 (C) [prerequisite ENVR 1000 (C) or BIOL 1340 (C)] and 72 credit hours of course work, or permission of Department Head
Global Political Economy	GPE 2700 (3 hrs)	written consent of Global Political Economy coordinator

BACHELOR OF COMMERCE (HONOURS) PROGRAM LIST OF REQUIREMENTS FOR MAJORS

This list is applicable to students admitted to the Asper School of Business in September 2019 and thereafter, as well as students admitted to the Asper School of Business prior to September 2019. Students must fulfil any major requirements that are specific to the student's year of admission to the Asper School of Business.

In the event that a course is applicable to two different majors, that course may be used to satisfy only one set of major requirements.

ACTUARIAL MATHEMATICS

Course Title	Course Number
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Any 12 credit hours from:

Economic & Fin Apps ACT 2020 (3 hrs)

Interest Theory ACT 2120 (3 hrs)

Actuarial Models 1 ACT 3130 (3 hrs)

Actuarial Models 2 ACT 3230 (3 hrs)

[ACT 3630 (6 hrs) Models for Life Contingencies

may be taken in place of

ACT 3130 (3 hrs) plus ACT 3230 (3 hrs)]

Financial Derivatives ACT 3340 (3 hrs)

Regression Modeling ACT 4010 (3 hrs)

(not to be held with IDM 4050 topic "Time Series and Regression Analysis for Management")

Short Term ACT Math I ACT 4020 (3 hrs)

(not to be held with former ACT 4140 or the former ACT 4630)

Short Term ACT Math II ACT 4030 (3 hrs)

(not to be held with former ACT 4240 or the former ACT 4630)

Students admitted to the Asper School of Business **prior to September 2018** may use the following course toward the 12 credit hours of the Actuarial Mathematics major:

Course Title	Course Number
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Constr & Eval of Act Mod ACT 4630 (6 hrs)

Note: ACT 4630 (6 hrs) is no longer offered

Note: ACT 4630 (6 hrs) may not be held for credit held with ACT 4020 (3 hrs) nor ACT 4030 (3 hrs)

Students admitted to the Asper School of Business **prior to September 2014** may use the following courses toward the 12 credit hours of the Actuarial Mathematics major:

Course Title	Course Number
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Any 12 credit hours from:

Economic & Fin Apps ACT 2020 (3 hrs)

Interest Theory ACT 2120 (3 hrs)

Actuarial Models 1 ACT 3130 (3 hrs)

Actuarial Models 2 ACT 3230 (3 hrs)

[ACT 3630 (6 hrs) may be taken in place of
ACT 3130 (3 hrs) plus ACT 3230 (3 hrs)]

Financial Derivatives ACT 3340 (3 hrs)

Modeling Methods 1 ACT 4140 (3 hrs)

Modeling Methods 3 ACT 4340 (3 hrs)

[ACT 4630 (6 hrs) may be taken in place of
ACT 4140 (3 hrs) plus ACT 4340 (3 hrs)]

ACTUARIAL MATHEMATICS (continued)

Notes:

Prior to registration, all students interested in or enrolled in Actuarial Mathematics should consult the Director of the Warren Centre for Actuarial Studies or an Undergraduate Program Advisor for program planning advice.

Students are required to attain a minimum grade of "C+" in all 12 credit hours of Actuarial courses that will contribute to the Major in order to graduate with an Actuarial Mathematics major.

Students are also advised that the following 15 credit hours of courses are required (and *another* 3 credit hours are recommended) to obtain the Actuarial Mathematics Major:

MATH 1300 [or MATH 1220] (C) (3 hrs) and MATH 1700 (B) [or MATH 1232 (C)] (3 hrs). These courses can be used to satisfy Track 1/Foundation courses or alternately as electives in Year 1. Note: Both MATH 1300 and MATH 1700 are prerequisites to MATH 2720 which is required for ACT 2120.

MATH 2720 (D) (3 hrs). Students declaring Actuarial Mathematics as their first major may take this course as either a Business Option or non-Business Elective.

Note:

STAT 1150 may not be held for credit with STAT 1000.

STAT 1150 may not be held for credit with STAT 2000.

Either STAT 1150 (C) or STAT 2000 (B) is needed as a prerequisite for STAT 2400.

STAT 2400 (3 hrs) is one of the pre- or co-requisites for ACT 2120, and is one of prerequisites for STAT 2800 (or former STAT 3400).

STAT 2800 (or former STAT 3400) (3 hrs) is needed for ACT 3130, ACT 3630, ACT 4010, and ACT 4020.

STAT 2400 and [STAT 2800 (or former STAT 3400)] can contribute to the 2000+ Level elective requirement of the degree.

STAT 2150 [or STAT 2000, which may not be held for credit with STAT 1150] is a recommended elective, and is a prerequisite for FIN 3410 Investments.

ACT 4020 and ACT 4030 collectively satisfy the requirement for the Short-Term Actuarial Mathematics Exam by the Society of Actuaries.

ACCOUNTING

Course Title	Course Number
Inter Acctg: Assets	ACC 2010 (3 hrs)
Inter Acctg: Equities	ACC 2020 (3 hrs)
Cost Accounting	ACC 3040 (3 hrs)
Accounting Theory	ACC 4030 (3 hrs)

Notes:

Effective for students admitted to the Asper School of Business in September 2016 and thereafter: To graduate with an Accounting major, a minimum grade of "C+" is required in the prerequisite courses ACC 1100 and ACC 1110.

In addition, students admitted to the Asper School of Business in September 2018 and thereafter are also required to achieve a **minimum grade of "C" in each of ACC 2010, ACC 2020, ACC 3040 and ACC 4030**, in order to graduate with an Accounting major.

Take ACC 1100 and ACC 1110 in Year 2.

The prerequisite for ACC 2010 is ACC 1100 (C+).

The prerequisites for ACC 2020 are ACC 2010 (C) and FIN 2200 (C).

The prerequisite for ACC 3040 is ACC 1110 (C+).

The prerequisites for ACC 4030 are ACC 2020 (C) and FIN 2200 (C).

ENTREPRENEURSHIP / SMALL BUSINESS

Effective September 2019, along with all existing course prerequisites, ENTR 2030 (C) has been added as a prerequisite to the following Entrepreneurship courses: ENTR 3100, ENTR 3102, ENTR 3104, ENTR 3106, and ENTR 4100. The prerequisite to ENTR 2030 is GMGT 1010 (D).

Effective September 2013, the major consists of:

Course Title	Course Number
<i>Required:</i>	
Small Business Mgmt	ENTR 3100 (3 hrs)
New Venture Analysis	ENTR 4100 (3 hrs)
Entrepreneurial Finance	FIN 3240 (3 hrs)
<i>plus one of:</i>	
Technological Entr	ENTR 3102 (3 hrs)
Selected Topics in Entr	ENTR 3104 (3 hrs)
Family Business Mgmt	ENTR 3106 (3 hrs)

Students admitted to the Asper School of Business **prior to September 2013** may complete the following requirements:

Course Title	Course Number
<i>Required:</i>	
Small Business Mgmt	ENTR 3100 (3 hrs)
New Venture Analysis	ENTR 4100 (3 hrs)
Entrepreneurial Finance*	FIN 3240 (3 hrs)*
<i>plus one of:</i>	
Cdn Income Taxation	ACC 3080 (3 hrs) [or former ACC 3050 (3 hrs)]
Acctg Info Systems	ACC 3530 (3 hrs)
Life Insurance Products	ACT 4050 (3 hrs)
Technological Entr	ENTR 3102 (3 hrs)
Selected Topics in Entr	ENTR 3104 (3 hrs)
Family Business Mgmt	ENTR 3106 (3 hrs)

Fin'l Statement Analysis	FIN 3250 (3 hrs)
Marketing Research	MKT 3220 (3 hrs)
Retail & Channel Mgmt	MKT 3310 (3 hrs)
Sales Management	MKT 4270 (3 hrs)

*Students admitted to the Asper School of Business **prior to September 2013** may use FIN 3470 Small Business Finance (rather than FIN 3240) toward the Entrepreneurship/Small Business major.

FINANCE

Course Title	Course Number
<i>Required:</i>	
Investments	FIN 3410* (3 hrs)
Corp Fin Theory & Prac	FIN 3480* (3 hrs)
Fin Mgmt Practices	FIN 4400** (3 hrs)
<i>plus one of:</i>	
Investment Banking	FIN 3400 (3 hrs)
Security Analysis	FIN 3420 (3 hrs)
International Finance	FIN 3450 (3 hrs)
Financial Markets	FIN 3460* (3 hrs)
Financial Modeling	FIN 4240 (3 hrs)
Behavioral Finance	FIN 4250 (3 hrs)
Advanced Finance Theory	FIN 4260 (3 hrs)
Options and Futures	FIN 4270 (3 hrs)

Notes:

Effective for students admitted to the Asper School of Business in September 2016 and thereafter: To graduate with a Finance major, a minimum grade of "C+" is required in the prerequisite course FIN 2200.

*The prerequisites for FIN 3410, FIN 3460 and FIN 3480 are: FIN 2200 (C+); MATH 1220 (C) or MATH 1300 (C) or MATH 1310 (C); STAT 2000 (C) or STAT 2150 (C).

Therefore, students interested in the Finance major should:

- take MATH 1220 or MATH 1300 or MATH 1310 as a Track 1 / Foundation course or as an elective.
- take FIN 2200 in Year 2.
- take STAT 2000 or STAT 2150 as an elective.

Capstone Course: FIN 4400 [**The prerequisite for FIN 4400 is FIN 3480 (D).]

GENERALIST

The Generalist major consists of one course from the required course list of four different majors (i.e. Options that are not part of a Major's required course requirements are not eligible for the Generalist major).

HUMAN RESOURCES MANAGEMENT / INDUSTRIAL RELATIONS

The Major consists of:

EITHER:

Course Title	Course Number
---------------------	----------------------

Required:

Labour & Emp Relations HRIR 3450 (3 hrs)

Plus any THREE of:

Staffing & Mgmt Dev HRIR 4410 (3 hrs)

Compensation HRIR 4420 (3 hrs)

Collective Bargaining HRIR 4480 (3 hrs)

Comp IR and HRM HRIR 4520 (3 hrs)

OR:

Course Title	Course Number
---------------------	----------------------

Required:

Labour & Emp Relations HRIR 3450 (3 hrs)

Plus any TWO of:

Staffing & Mgmt Dev HRIR 4410 (3 hrs)

Compensation HRIR 4420 (3 hrs)

Collective Bargaining HRIR 4480 (3 hrs)

Comp IR and HRM HRIR 4520 (3 hrs)

Plus any ONE of:

Selected Topics in IR HRIR 3430 (3 hrs)

Labour Law LABR 3010 (3 hrs)

Workplace Hlth & Safety LABR 3060 (3 hrs)

Labour Rltns & Occ Hlth LABR 3070 (3 hrs)

Employment Legislation LABR 3130 (3 hrs)

Pensions & Benefits LABR 3140 (3 hrs)

Notes:

- take HRIR 2440 in Year 2.
- LABR 3010, LABR 3060, LABR 3070, LABR 3130, and LABR 3140 are courses taught by the Labour and Workplace Studies Program in the Faculty of Arts. These course have prerequisites that also must be met.

INDIGENOUS BUSINESS STUDIES

Notes:

Native Peoples of Canada NATV 1200 "W" (6 hrs)

The Department of Native Studies has waived NATV 1200 as a prerequisite for other NATV courses for B.Comm.(Hons.) students who have declared an Indigenous Business Studies major. NATV 1200 is still recommended for students pursuing the Indigenous Business Studies major as it may be used to count for "W" requirements, it will provide students with additional background for Indigenous Business Studies, and it will provide additional background for other NATV courses where it is normally a prerequisite.

Effective September 2019, along with all existing course prerequisites, ENTR 2030 (C) has been added as a prerequisite to the following Entrepreneurship courses in this major: ENTR 3100 and ENTR 4100. The prerequisite to ENTR 2030 is GMG 1010 (D).

Students interested in the Indigenous Business Studies major are encouraged to discuss course options with a Program Advisor as not all courses are offered every year.

INDIGENOUS BUSINESS STUDIES (continued)

Course Title	Course Number
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Required:

Exploring Indigenous Economic Perspectives NATV 3120 (3 hrs)

Indigenous Economic Leadership NATV 4320 (3 hrs)

plus 3 credit hours from the following list:

Cost Accounting ACC 3040 (3 hrs)

Small Business Mgmt ENTR 3100 (3 hrs)

New Venture Analysis ENTR 4100 (3 hrs)

Personal Fin'l Planning FIN 3270 (3 hrs)

Small Business Finance FIN 3470 (3 hrs)

Staffing and Mgmt Dev HRIR 4410 (3 hrs)

Learning to Lead LEAD 2010 (3 hrs)

plus 3 credit hours from the following list:

Any other course from the list above.

Or one of:

Indigenous Spirituality NATV 2100 (3 hrs)

Intro to Indigenous Community Development NATV 2110 (3 hrs)

Indigenous Societies and the Political Process NATV 2220 (3 hrs)

Indigenous Healing Ways* NATV 3100*(3 hrs)

Fundraising for Indig Org NATV 3160 (3 hrs)

Canadian Law and Indigenous Peoples NATV 3310 (3 hrs)

Indig Women of Canada NATV 3360 (3 hrs)

Political Development in the North NATV 3370 (3 hrs)

First Nations' Gov't NATV 4200 (3 hrs)

Environment, Economy, and Indigenous Peoples NATV 4220 (3 hrs)

*NATV 3100 Indigenous Healing Ways requires NATV 2100 "C" or written consent of Department Head.

INTERNATIONAL BUSINESS

Course Title	Course Number
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International Finance FIN 3450 (3 hrs)

Comparative IR & HRM HRIR 4520 (3 hrs)

International Mgmt INTB 2200 (3 hrs)

International Marketing MKT 3300 (3 hrs)

Students may use one of the above courses to fulfil the core International Business Requirement. In such cases, the major will be comprised of the remaining three courses plus one course from the following list (these courses have prerequisites that must be met):

ACT 4250 Managing Insurance Operations in the International Business Environment; or

SCM 3230 Global Supply Chains; or

MKT 3240 Cross-Cultural Brand Management topic only**

**Note: The course title for MKT 3240 is "Selected Topics in Marketing." A number of different topics are offered under this course number. The ONLY topic offered under the course

number MKT 3240 that fulfills the International Business Requirement is: "Cross-Cultural Brand Management." Examples of topics that do NOT fulfill the International Business Requirement are: "Branding," "Digital Marketing," "Pricing Strategy," "Social Marketing," and "Sustainability Marketing." However, these topics may be used as business options in the B.Comm.(Hons.) program.

Approved Options For International Business Major

Students majoring in International Business are permitted to take 12 credit hours of a foreign language and/or courses with an international focus and have these non-Business courses count as Business options. The approved course list is given below.

See Notes below for regulations regarding approved options. Some of the courses listed below have prerequisites that must also be met.

Course Title	Course Number
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Anthropology

Anthro of Econ Systems ANTH 2510 (3 hrs)
Globalization & Wrld Sys ANTH 3750 (3 hrs)

Economics:

The Economy of Ukraine ECON 2510 (3 hrs)
Political Economy 1 ECON 2540 (3 hrs)
Political Economy 2 ECON 2550 (3 hrs)
International Trade ECON 3670 (3 hrs)
International Finance ECON 3680 (3 hrs)

Foreign Language Courses: See Note 1 below.

Global Political Economy:

Perspectives on GPE GPE 2700 (3 hrs)

Note 1: A "foreign language" is defined as any course that teaches students a language (other than English) that is not their native language.

Note 2: "Business option" means a non-core Business course taken by Business students. "Elective" means a non-Business course taken by Business students. The courses listed above will be counted as Business options only for International Business majors.

Note 3: If any of the courses listed above are taken by a non-International Business major they will count as electives. If an International Business student drops out of the International Business major and has already taken one or more of these courses, the courses will be counted as electives, not options. If the student has completed all of his/her electives, that student will lose credit for those courses beyond the elective maximum.

LEADERSHIP AND ORGANIZATIONS

Course Title	Course Number
<i>Any 4 of:</i>	
Mgmt Decision Making	GMGT 3010 (3 hrs)
Negot'n & Conflict Mgmt	LEAD 3010 (3 hrs)
Team Building & Diversity	LEAD 3020 (3 hrs)
Corp, Social & Env Resp	LEAD 3030 (3 hrs)
Topics in Leadrshp & Org	LEAD 3040 (3 hrs)
Leading Change	LEAD 4010 (3 hrs)
Leadership, Power and	
Politics in Organizations	LEAD 4020 (3 hrs)

Notes:

Students entering second year are advised to take GMGT 2070 and GMGT 2060 as they are prerequisites to some of the advanced courses in the major.

Students entering second year are strongly recommended to take LEAD 2010 as a business option prior to taking LEAD 4020, and to speak with an Asper Program Advisor for course planning advice.

LOGISTICS AND SUPPLY CHAIN MANAGEMENT

Course Title	Course Number
<i>Required:</i>	
Transportation Principles	SCM 2210 (3 hrs)
Intro to Supp Chn Mgmt	SCM 2230 (3 hrs)
Supply Chain Logistics	SCM 3360 (3 hrs)
<i>plus one of:</i>	
Selected Topics in Log	SCM 2220 (3 hrs)
Purch & Supply Mgmt	SCM 2240 (3 hrs)
	(not to be held with SCM 2220 topic "Purchasing Management")
Transp Infrastructure	SCM 2250 (3 hrs)
	(not to be held with SCM 2220 topic "Transportation Infrastructure Planning and Management")
Transp Strat & Policy	SCM 2260 (3 hrs)
	(not to be held with SCM 2220 topic "Transportation Strategy And Policy")
Global Supply Chains	SCM 3230 (3 hrs)
Airline Business	SCM 3250 (3 hrs)
	(not to be held with SCM 2220 topic "Airline Business")
Supply Chn Sustainability	SCM 3260 (3 hrs)
	(not to be held with SCM 2220 topic "Supply Chain Sustainability")
Lean Management	SCM 3270 (3 hrs)
	(not to be held with SCM 2220 topic "Lean Management")
Proj Mgmt in Supp Chn	SCM 3280 (3 hrs)
	(not to be held with SCM 2220 topic "Project Management in Supply Chain")
Advanced Issues in SCM	SCM 4250 (3 hrs)
	(not to be held with the former SCM 4240).

Note:

Students interested in a Supply Chain major should take SCM 2160 in Year 2.

MANAGEMENT INFORMATION SYSTEMS (MIS)

Course Title	Course Number
Database Mgmt Systems	MIS 3500 (3 hrs)
Sys Analysis & Design	MIS 3510 (3 hrs)
Data Communications	MIS 3520 (3 hrs)
MIS & Strategy	MIS 4500 (3 hrs)

Capstone Course: MIS 4500

Notes:

Effective for students admitted to the Asper School of Business in September 2016 and thereafter: To graduate with a Management Information Systems major, a minimum grade of "C+" is required in the prerequisite course MIS 2000.

Students interested in an MIS major should:

- take MIS 2000 in Year 2
- are encouraged, but not required, to take COMP 1020 as an elective.

The prerequisites for MIS 3500 are: COMP 1010 (C) and MIS 3510 (D). Therefore, MIS majors are required to take COMP 1010 (C) as an elective.

MARKETING

Effective September 2019, the major consists of:

Course Title	Course Number
<i>Required:</i>	
Marketing Research	MKT 3220 (3 hrs)
Consumer Behaviour	MKT 3230 (3 hrs)
Integrated Mktg Comm	MKT 3390 (3 hrs)
Marketing Management	MKT 4210 (3 hrs)

Capstone Course: MKT 4210

Students admitted to the Asper School of Business **prior to September 2019** may complete the following requirements:

Course Title	Course Number
<i>Required:</i>	
Marketing Research	MKT 3220 (3 hrs)
Consumer Behaviour	MKT 3230 (3 hrs)
Marketing Management	MKT 4210 (3 hrs)
<i>plus one of:</i>	
Selected Topics in Mktg	MKT 3240 (3 hrs)
Brand Management	MKT 3242 (3 hrs)
(not to be held with MKT 3240 topic "Brand Management")	
Sustainability Marketing	MKT 3246 (3 hrs)
(not to be held with MKT 3240 topic "Sustainability Marketing")	
Digital Marketing	MKT 3248 (3 hrs)
(not to be held with MKT 3240 topic "Digital Marketing")	
International Marketing	MKT 3300 (3 hrs)
Retail & Channel Mgmt	MKT 3310 (3 hrs)
Services Marketing	MKT 3340 (3 hrs)
Integrated Mktg Comm	MKT 3390 (3 hrs)
Sales Management	MKT 4270 (3 hrs)

Capstone Course: MKT 4210

OPERATIONAL RESEARCH / OPERATIONS MANAGEMENT

Due to resource constraints, this major may not be offered every year. Contact the Asper School of Business Undergraduate Program Office for more information (phone: 204-474-6388).

Course Title	Course Number
<i>Any 4 of:</i>	
Intermediate Mgmt Sci	MSCI 3400 (3 hrs)
Mgmt Qual & Reliability	OPM 3650 (3 hrs)
Op Mgmt in Service Org	OPM 3660 (3 hrs)
POM Project in Industry	OPM 3670 (3 hrs)
Mgmt Science Models	MSCI 4220 (3 hrs)
Prod Mgmt Seminar	OPM 4620 (3 hrs)

For more information, please contact:

Undergraduate Program Office, Asper School of Business
268 Drake Centre, 181 Freedman Crescent
University of Manitoba, Winnipeg, MB R3T 5V4
Phone: 204-474-6388
Fax: 204-474-7529
Website: <http://umanitoba.ca/asper>

Email:
Canadian Citizen/Permanent Resident (Landed Immigrant)
Student Inquiries: B_Comm@UManitoba.ca

Email:
International Student Inquiries:
B_Comm_International@UManitoba.ca

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ASPER SCHOOL OF BUSINESS/FACULTY OF MANAGEMENT TIMETABLE FORM

NAME: _____

DATE: _____

MONDAY		TUESDAY		WEDNESDAY		THURSDAY		FRIDAY	
M&W 8:30-9:45	8:30	8:30		M&W 8:30-9:45	8:30	8:30		8:30	
		1				1			1
	9:30		4		9:30		4	9:30	
M&W 10:00-11:15		2	10:00	M&W 10:00-11:15		2	10:00		2
	10:30				10:30			10:30	
	3		5		3		5		3

M&W 11:30-12:45	11:30	11:30		M&W 11:30-12:45	11:30	11:30		11:30	
		6				6			6
	12:30		9		12:30		9	12:30	
M&W 1:00-2:15		7	1:00	M&W 1:00-2:15		7	1:00		7
	1:30				1:30			1:30	
	8		10		8		10		8

M&W 2:30-3:45	2:30	2:30		M&W 2:30-3:45	2:30	2:30		2:30	
		11				11			11
	3:30		14		3:30		14	3:30	
M&W 4:00-5:15		12	4:00	M&W 4:00-5:15		12	4:00		12
	4:30				4:30			4:30	
	13		15		13		15		13

5:30-6:45	5:30-6:45	5:30 - 6:45	5:30 - 6:45	
16	17	16	17	

7:00				
E. Mon.	E. Tue.	E. Wed.	E. Thur.	

**Note: Avoid time conflicts between slots: 1, 2, 3 and slots: M&W 8:30-9:45; M&W 10:00-11:15

**Note: Avoid time conflicts between slots: 6, 7, 8 and slots: M&W 11:30-12:45; M&W 1:00-2:15

**Note: Avoid time conflicts with courses from other faculties in slots 11, 12 & 13 Mon, Wed, & Fri afternoons

ASPER SCHOOL OF BUSINESS/FACULTY OF MANAGEMENT TIMETABLE FORM

NAME: _____

DATE: _____

MONDAY		TUESDAY		WEDNESDAY		THURSDAY		FRIDAY	
M&W 8:30-9:45	8:30 1	8:30 4	M&W 8:30-9:45	8:30 1	8:30			8:30 1	
	9:30			9:30				9:30 4	
M&W 10:00-11:15	2	10:00	M&W 10:00-11:15	2	10:00				2
	10:30 3			10:30 3				10:30 5	

M&W 11:30-12:45	11:30 6	11:30 9	M&W 11:30-12:45	11:30 6	11:30		11:30 9	11:30 6	
M&W 1:00-2:15	12:30 7	1:00 10	M&W 1:00-2:15	12:30 7	1:00		12:30 9	12:30 7	
	1:30 8			1:30 8				1:30 10	
									8

M&W 2:30-3:45	2:30 11	2:30 14	M&W 2:30-3:45	2:30 11	2:30		2:30 14	2:30 11	
M&W 4:00-5:15	3:30 12	4:00 15	M&W 4:00-5:15	3:30 12	4:00		3:30 14	3:30 12	
	4:30 13			4:30 13				4:30 15	

5:30-6:45 16	5:30-6:45 17	5:30 - 6:45 16	5:30 - 6:45 17	
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7:00				
E. Mon.	E. Tue.	E. Wed.	E. Thur.	

**Note: Avoid time conflicts between slots: 1, 2, 3 and slots: M&W 8:30-9:45; M&W 10:00-11:15

**Note: Avoid time conflicts between slots: 6, 7, 8 and slots: M&W 11:30-12:45; M&W 1:00-2:15

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