MANITOBA INSTITUTE FOR POLICY
RESEARCH - CITIZEN SERIES

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POLICY PIZZA & A PINT





The Future of Agriculture in Manitoba

Wednesday, April 22, 2015 - 6:00 PM

LOCATION: Winnipeg Free Press News Café, 237 McDermot Ave.

SPEAKERS: Mr. Andrew Dickson (General Manager, Manitoba Pork

Producers), Dr. Karin Wittenberg (Dean, Faculty of Agricultural & Food

Sciences, University of Manitoba) and Dr. Ed Tyrchniewicz (Agriculutural

Economist, University of Manitoba). | **MODERATOR:** Dr. Shannon Sampert

(Perspectives and Politics Editor, Winnipeg Free Press)

The Future of Agriculture in Manitoba

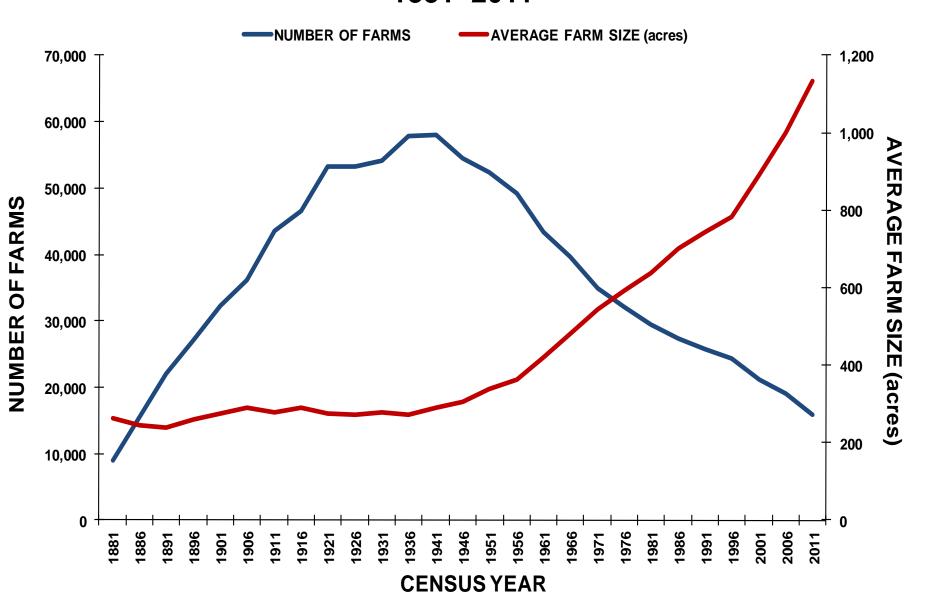
Presentation to Policy, Pizza and Pints Winnipeg Free Press News Cafe April 22 2015

Ed Tyrchniewicz Senior Scholar University of Manitoba

Agriculture in Manitoba

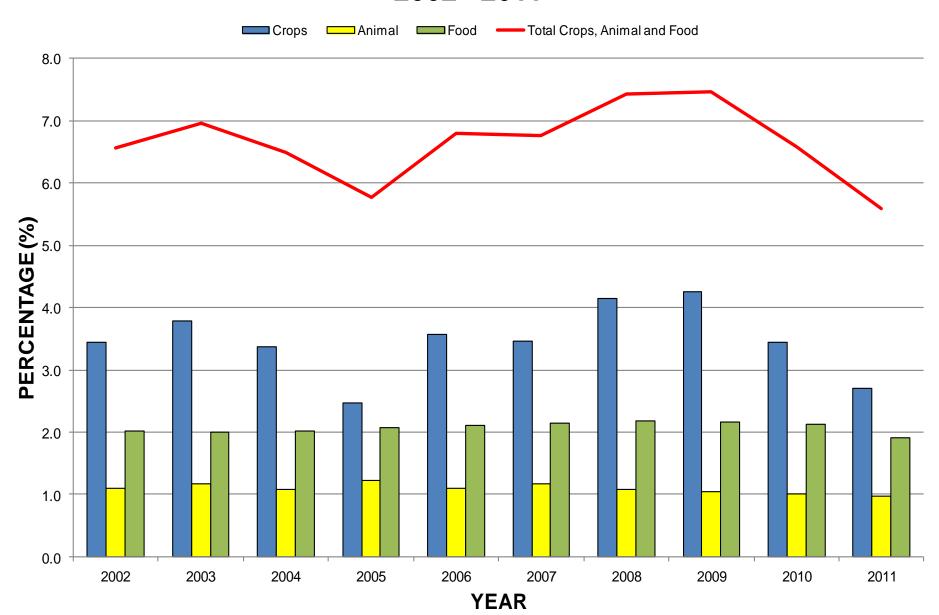
- Agriculture is more than farming it includes food processing and input supplies – and it is changing
- 15,877 farms in MB in 2011 22,315 farm operators 24 % were women 47% did some off-farm work
- Food processing is a major contributor to Manitoba's economy, representing 28% of Manitoba's manufacturing output (2012) - meat processing accounts for 57% of manufacturing employment
- 5.5 to 7.5% of Manitoba's GDP was attributed to agriculture in 2008 - 11
- 1 in 10 jobs depend on agriculture
- 2011 agri-food exports of more than \$4.3 billion

FARM NUMBERS AND SIZE IN MANITOBA 1881- 2011



Industry Intelligence, MAFRI

Percentage of Total GDP in Manitoba 2002 - 2011



Farmers' Share of Consumer's \$ in Manitoba

Year	Vegetables	Grain	Dairy	Meat	Total
2008	0.39	0.04	0.47	0.34	0.34
2009	0.35	0.04	0.54	0.33	0.35
2010	0.29	0.04	0.52	0.37	0.38
2011	0.28	0.05	0.55	0.41	0.39

Source: Alma Kennedy, The Farmer's Share: Update 2011, prepared for Keystone Agricultural Producers, July 2011

What does Society Want from Manitoba's Agri-food Sector?

- A significant and increasing proportion of our population has little knowledge of, or interest in, agricultural and rural issues
- We want cheap and safe food, and we really don't care where it comes from
 - **➤**But what does safe mean??
 - **≻GMOs**
 - >Imported foods
 - **≻**Organic foods
- We want to protect our environment



Manitoba Agriculture 2050

Karin Wittenberg



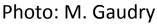
University of Manitoba

Faculty of Agricultural and Food Sciences

Why 2050?

- Generation of young producers
- Within our conceptual grasp
- Climate change projections available: IPCC
- Adaptation vs. mitigation

The role of agrologists, food technologists, nutritionists, engineers and public



Change influencing agriculture?

_g population weather politics Eclimate technology global

Climate Change – We understand

- Decrease in heat limitations
- Increase in aridity
- Acceleration of the water cycle
- Opportunities vs. Challenges
- Bigger challenges elsewhere: global



The Nature of Change

Incremental Change

- Biological efficiency
 - †Crop yield, animal productivity
- Technology
 - Drones
- Social
 - Water use restrictions

Big Shift

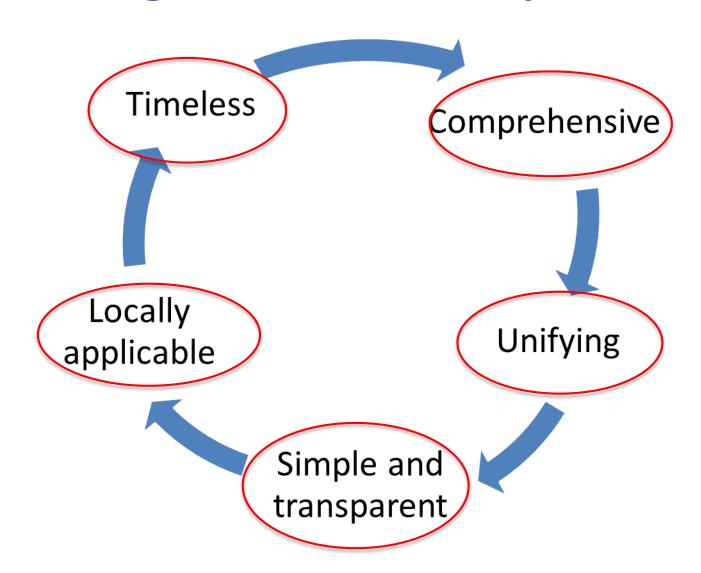
- Biological Efficiency
 - Perennial grains
- Technology
 - Fourth generation fake meats
- Social
 - No water rights

Guiding Metrics for Adaptation

- More than merely conserving what once was
- Strive to manage our resources so that all the benefits we derive are sustained despite inevitable change



Guiding Metrics for Adaptation



Tools of Successful Adaptation: Government Policy

- Secure common goods and services
- Balance long-term societal goals of enhanced resource use with immediate term goals
- Anticipate change and enhance resilience or 'adaptive capacity'



Tools of Successful Adaptation: Innovation



Red Queen Effect

"... Now, here, you see, it takes all the running you can do, to keep in the same place. If you want to get somewhere else, you must run at least twice as fast as that!"

Lewis Carroll

Through The Looking-Glass

Tools of Successful Adaptation: Education

- Knowledgeable, adaptable citizens
- Analytical and critical thinkers
- Educated, visionary and ethical leaders







CONNECT YOUR CLASS WITH AGRICULTURE!

We offer hands-on workshops where students follow their food from farm to table. They will learn about farm production, investigate the science behind Manitoba products and transform raw materials into tasty treats in the kitchen.

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Faculty of Agricultural and Food Sciences



University of Manitoba



Role of the **Professionals**

- Engage in dialogue (develop best metrics)
- Fill the tool box
- Use the tools

MANITOBA PORK COUNCIL

WINNIPEG FREE PRESS NEWS CAFE

Andrew Dickson General Manager



APRIL 2015

AGRICULTURE

SALES: \$5.6 BILLION

CROPS: \$2.9 B

LIVESTOCK: \$2.7 B

MANITOBA HYDRO

SALES: \$2.3 BILLION

EXPORTS: \$ 430 MILLION

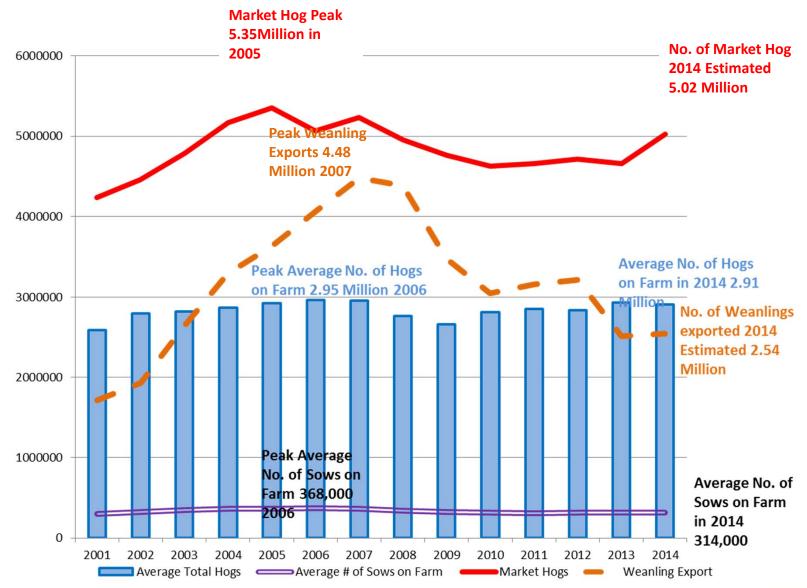
6500 EMPLOYEES

"FARMERS": 20,000+

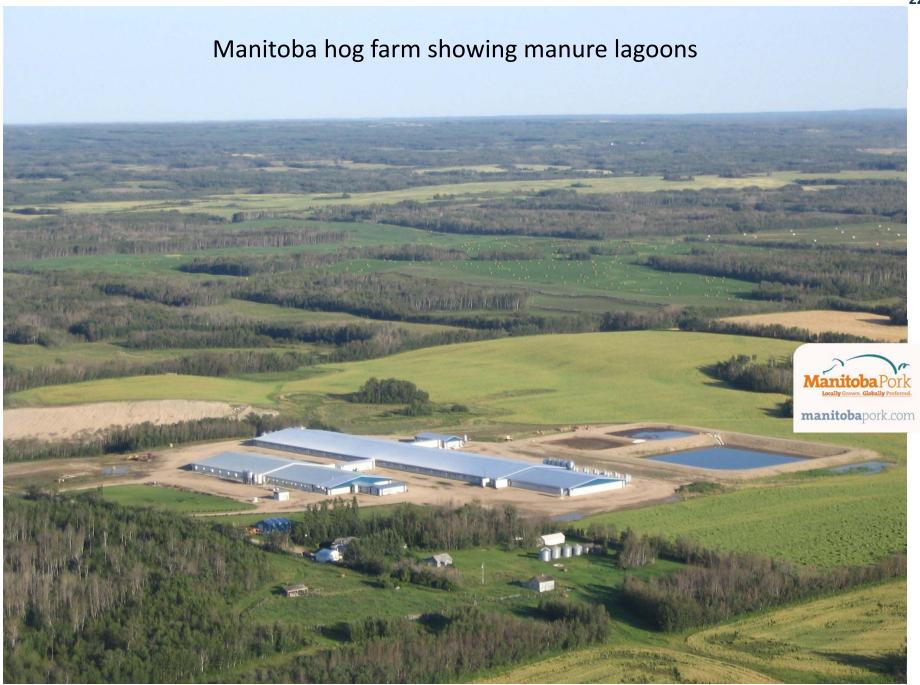
2500 "FARMERS" = 75% OF PRODUCTION

HOGS: 2 COMPANIES = 40% OF SALES









Financial Picture on Farm

Investment - Buildings / Equipment

• Sow Barns (540) \$683 million

Nursery Barns (170) \$218 million

• Finisher Barns (375) \$754 million

Total \$1.66 Billion¹

Commercial Pig Sales \$825 million

Operating Costs

• Feed Purchases \$475 million²

Other \$185 million

• Fixed \$130 million

Labour \$105 million

Total \$895 million



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¹ MAFRI estimate, based on replacement cost

² 1.5m tonnes of grain, 0.5 m tonnes of oilseed meal

Impact on Manitoba Economy

LABOUR

• Supplier jobs 1,800

• Indirect jobs 2,000

On-farm (paid & family) 2,000

Processing jobs

- In-plant 3,800

- Indirect 2,300

Total Jobs 11,900

Export Sales¹

Live pigs \$225 million

Pork Products \$476 million²

• Domestic (Cdn) Market \$800 million

Total

\$1.51 Billion



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¹ Includes sale of pork from SK pigs processed in Manitoba

²58% (\$264m) is sales to Japan

Manitoba's Hog Industry

Pork Processing in Manitoba

- The *Maple Leaf* processing plant in Brandon is the **largest** single manufacturing plant in the province (by number of workers), at its peak employing almost 2400 unionized workers (although that number is down now), and it is the largest and most modern hog processing plant in Canada.
- Hog production/processing is the only <u>major</u> new industry to hit Manitoba in decades. Pork processing accounts for about 10% of all manufacturing (by revenue) in Manitoba and about 45% of all food processing in the province.



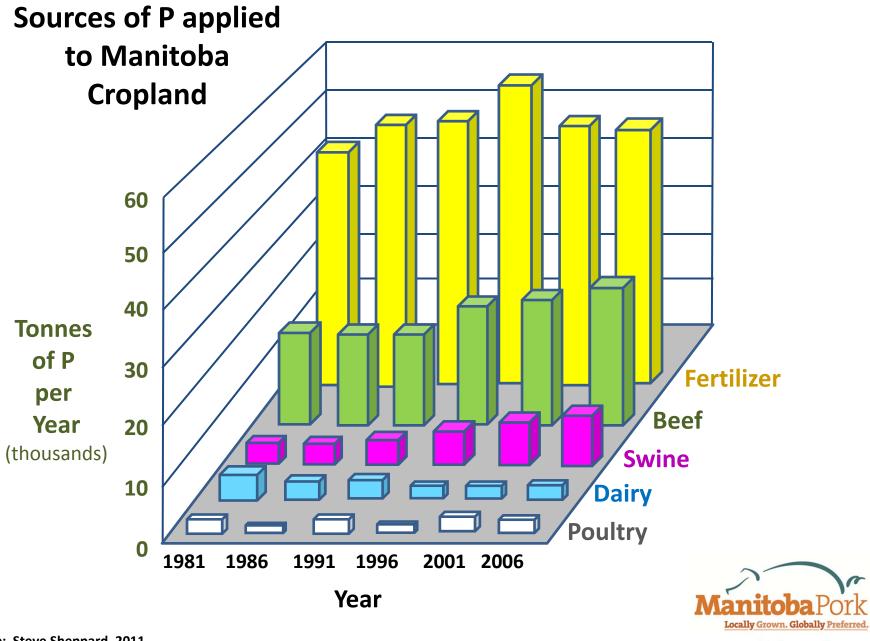
Manitoba's Hog Industry - Processing

- ☐ Manitoba processes over one-quarter (26.1%) of the hogs slaughtered in Canada.
- ☐ There are 3 major pork processing plants in Manitoba:
 - Maple Leaf in Brandon (over 2000 employees),
 - o *HyLife* in Neepawa (950 employees),
 - o The *Maple Leaf* bacon & ham plant in Winnipeg which gets all of its pork from the Brandon plant (1100 employees).









Source: Steve Sheppard, 2011

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Manure Injection Equipment





Manure Injection Equipment







In-cab manure injection equipment



Manitoba's Hog Industry - Manure & Phosphorus

Most Manitoba soils are naturally phosphorus-deficient , this means P must be added in order to grow crops. Only 2 municipalities in Manitoba are considered to have too much P in their soils related to livestock – the rest are essentially P deficient.
Phosphorus (P) & Nitrogen (N) are critical to the growing of crops.
Manitoba's hog manure contains a total of about 5000-7000 tonnes of P.
Manitoba annually imports about 140,000 tonnes of rock Phosphate (equal to about 40,000 tonnes of P).

Manitoba's Hog Industry

Troubled Waters

- While this industry has resulted in a HUGE economic gain to Manitoba in the last 15 years, as many of you know, there are some serious challenges facing us now.
- □ There is a significant shortage of pigs in Manitoba and it has resulted in the largest manufacturing plant in Manitoba (the *Maple Leaf* plant in Brandon) to run at about 60-65% capacity, or about 1.2 million pigs a year short. This is dangerously low production and means the plant loses money every day it operates at such low rates.



MANITOBA SWINE SEMINAR 2015

OUTCOMES

- \$400million in new private sector investment in pig finishing capacity
- Create 1500-1700 new jobs on-farm, in the service sector and in pork processing in Brandon, Winnipeg and Neepawa
- Provide balance and stability to a cyclical industry
- Processors would be at capacity, competitive with US plants
- Processors should be better able to match US prices paid to producers
- Create additional pork product sales for export of at least \$300m per year



Thank You!



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