

Asper School of Business / University College of the North Articulation Agreement

[Agreement is under review. Contact the Asper School Undergraduate Program Office for more information.]

The *Asper School of Business* at the University of Manitoba and *University College of the North* have established an Articulation Agreement whereby graduates of the Business Administration Diploma (University Stream) at University College of the North may seek admission to the Bachelor of Commerce (Honours) program at the University of Manitoba. Successful applicants will receive block transfer credit for their courses completed at University College of the North. Students admitted under the Asper School of Business/University College of the North Articulation Agreement in September 2019 and thereafter are required to complete 81 credit hours of courses at the University of Manitoba in order to receive the B.Comm.(Hons.) degree.

Admission to the Asper School of Business / University College of the North Joint Program is limited to an annual quota and is competitive. Students must achieve a minimum grade point average of 3.00 on their Business Administration Diploma (University Stream) to be eligible for admission under the Articulation Agreement. Applicants are ranked in descending order of their grade point average and are admitted in that order until the annual quota is met.



REQUIRED COURSE WORK AT UNIVERSITY COLLEGE OF THE NORTH:

Core Business Courses in the UCN Business Administration Diploma:

Introductory Financial Accounting 1	(MGT.1010)	3 credit hours
Introductory Financial Accounting 2	(MGT.1020)	3 credit hours
Microeconomics	(MGT.1200)	3 credit hours
Macroeconomics	(MGT.1210)	3 credit hours
Marketing	(MGT.1300)	3 credit hours
Advanced Topics in Marketing	(MGT.2305)	3 credit hours
Communications	(ART.1310)	3 credit hours
Essentials of Business Communication	(ART.1322)	3 credit hours
Commercial Law	(MGT.1400)	3 credit hours
Organizational Behavior	(MGT.1410)	3 credit hours
Computer Applications 1	(MGT.1710)	3 credit hours
Computer Applications 2	(MGT.2720)	3 credit hours
Business Seminar	(MGT.2550)	6 credit hours
Financial Management	(MGT.2500)	3 credit hours
Managerial Accounting	(MGT.2020)	3 credit hours
Entrepreneurial Development	(MGT.2371)	3 credit hours
Financial Mathematics	(MSC.1780)	3 credit hours
Introduction to Statistics	(MGT.2700)	3 credit hours

University Stream Courses (all required for Articulation Agreement):

Human Resource Management	(MGT.2400)	3 credit hours
Management	(MGT.2420)	3 credit hours

6 additional credit hours as listed below:

Labor Relations	(MGT.2430)	3 credit hours
Retail Management	(MGT.2410)	3 credit hours

**For additional information please contact:
University College of the North:**

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REQUIRED COURSE WORK AT UNIVERSITY OF MANITOBA for students admitted under the Asper School of Business/UCN Articulation Agreement in September 2019 and thereafter:

Track 1/"Foundation" Courses for students admitted in September 2019 and thereafter (18 credit hrs):

MATH 1520 OR MATH 1500 OR MATH 1230 Introduction to Calculus - 3 credit hours – minimum "C" required
6 credit hours (minimum "C" required) from: Anthropology ANTH, History HIST, Mathematics MATH,
Philosophy PHIL, Political Studies POLS, Psychology PSYC, or Sociology SOC
STAT 1000 Basic Statistical Analysis 1 – 3 credit hours – minimum "C" required
Written English course from a specific discipline - 3 or 6 credit hours – minimum "C" required
(ARTS 1110, GMGT 1010 and GMGT 2010 are not considered to be from a specific discipline
and therefore do not fulfil the Track 1/"Foundation" Written English requirement.)
(3 credit hours of non-Business electives if a 3 credit hour Written English course is selected – minimum "C" grade
Required.)

(Note: These courses must be taken either during the summer term prior to the student's admission to the Asper School of Business or during the first year at the University of Manitoba. Also, students who have not taken Math 40S (pre-Calculus) in High School will be required to take the University of Manitoba's Extended Education course in Mathematical Skills prior to enrolling in Calculus. UCN Articulation Agreement students who take the Mathematical Skills course will be allowed to use it as a 3 credit hour elective.)

Core Courses for students admitted in September 2019 and thereafter (27 credit hours):

ENTR 2030 Introduction to Entrepreneurship: Business and Social Perspectives (3 credit hours)
GMGT 1010 Business and Society (3 credit hours)
GMGT 4010 Administrative Policy (3 credit hours)
MIS 2000 Management Information Systems (3 credit hours)
MSCI 2150 Introduction to Management Science (3 credit hours)
SCM 2160 Supply Chain and Operations Management (or former OPM 2600) (3 credit hours)

Alternative Management Studies Requirement (3 credit hours)

Students admitted in September 2019 and thereafter may fulfil this requirement by completing one of: GMGT 4210 (3 hrs), LEAD 3030 (3 hrs), MKT 3246 Sustainability Marketing (3 hrs); AGRI 3030 Cooperatives in Business and Community topic only (3hrs); ECON 2540 (3 hrs); LABR 2300 (3 hrs); NATV 3120 (3 hrs); NATV 4220 (3 hrs); NATV 4320 (3 hrs); POLS 3250 (3 hrs); POLS 3270 (3 hrs); SOC 3838 (3hrs). For Asper students, course prerequisites will be waived for: NATV 3120, NATV 4220, NAT 4320, POLS 3270.

Ethics Requirement (3 credit hours)

Students admitted in September 2019 and thereafter may fulfil this requirement by completing one of: PHIL 2290 (6 hrs); PHIL 2750 (3 hrs); PHIL 2790 (6 hrs); PHIL 2830 (3 hrs); GMGT 3030 (3 hrs); or GMGT 3581 (3 hrs). If a 6 credit hour course is chosen, 3 credit hours will count toward the core Ethics requirement and 3 credit hours will count as electives if the elective is applicable to the student's program.

International Business Requirement (3 credit hours)

Students admitted in September 2019 and thereafter may fulfil this requirement by completing one of: ACT 4250 (3 hrs); FIN 3450 (3 hrs); HRIR 4520 (3 hrs); INTB 2200 (3 hrs); MKT 3240 (Cross-Cultural Brand Management topic only) (3 hrs); MKT 3300 (3 hrs); or SCM 3230 (3 hrs).

Major Courses for students admitted in September 2019 and thereafter (12 credit hours):

12 credit hours in one of the approved Business Majors

Note: UCN Articulation Agreement students wishing to major in Finance are required to take FIN 2200 Corporation Finance (3 credit hours) as one of their Business Options (see below) and achieve a minimum grade of C+. Likewise, UCN Articulation Agreement students wishing to major in Marketing are required to take MKT 2210 Fundamentals of Marketing (3 credit hours) as one of their Business Options (see below).

Business Options for students admitted in September 2019 and thereafter (15 credit hours):

15 credit hours of Business courses at the 2000 level or higher (except for language courses used as Business Options when the student has completed the International Business major).

Business Option or Elective for students admitted in September 2019 and thereafter (3 credit hours):

3 credit hours at the 2000 level or higher: Business Option or non-Business Elective

Electives for students admitted in September 2019 and thereafter (6 credit hours):

3 credit hours: non-Business course that fulfils the Written English requirement

3 credit hours: non-Business courses at the 2000 level or higher

Total Credit Hours Required at University of Manitoba for students admitted under the Asper School of Business / UCN Articulation Agreement in September 2019 and thereafter: 81 credit hours