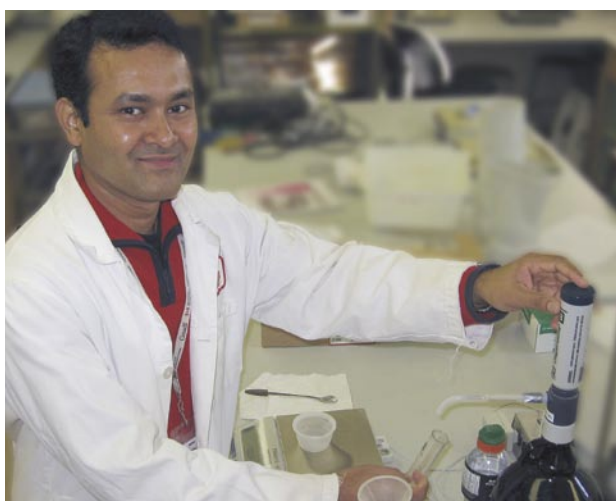




Planning Matters

Winter 2006

Fellowship Breeds Innovative Research



Golam Rasul

Thanks to the work of a Ph.D. student Golam Rasul and a generous bequest from a Manitoba farmer, cereal breeders may soon have genes that will combat pre-harvest sprouting in wheat.

Too much rain or humidity during the critical harvesting period in late August and September causes spring wheat to sprout prematurely, decreasing the grade of the grain considerably. As a result, sometimes the grain is only usable as animal feed.

“To the world, this means less wheat for human consumption, and to the farmers in Western Canada, this can mean losses of over \$100 million a year,” explained Rasul, originally from Bangladesh, who came to the University of Manitoba in 2003 to begin his doctoral program. Rasul attained his Masters degree

in Horticulture at Bangladesh Agricultural University and worked in vegetable breeding before moving to Canada.

In conjunction with a research team, which includes advisors Dr. Gavin Humphreys and Dr. Anita Brûlé-Babel, Rasul’s work involves locating

genes that will make wheat resistant to pre-harvest sprouting. Once new varieties of wheat have been successfully bred using these genes, farmers will be able to grow top-grade wheat that will feed the world and assure that they can make a profit, regardless of weather conditions.

But conducting this research and pursuing a Ph.D. would have been nearly impossible for Rasul had he not received the Willy Wiebe Graduate Fellowship in Agricultural and Food Sciences.

“Without this fellowship, I would have had to look for alternate funding or found part-time work,” said Rasul who will complete his Ph.D. in 2007. “But working part-time would have made it very difficult to keep up my schedule, which includes over 50 hours in the lab each week, as

well as the time I dedicate to writing my thesis and two manuscripts.”

Born in 1929, Willy Wiebe grew up on the family grain farm near Rosenfeld, Manitoba. He carried on the operations from his parents, expanding and diversifying the operation with livestock, but his main interest was in grain production. Wiebe passed away in 2001, and although he never attended the University of Manitoba, his estate provided a \$450,000 gift to be used for breeding and research in Canadian Western Red Spring Wheat.

“If Willy Wiebe were alive today I would tell him how very grateful I am for his generous gift, which has been a great inspiration to me in my graduate studies,” said Rasul.

If you would like more information on how to establish a fellowship, scholarship or bursary in your will, please contact the Manager of Planned Giving at (204) 474-6246 or 1-800-330-8066.

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Planned Giving Doesn't Have to be Fatal

By Harvey Sectar, Dean of Law

Dean Sectar was Keynote Speaker at the Isbister Legacy Society Luncheon at the University of Manitoba on September 14, 2006. Below is a summary of his five-point thesis on planned giving.

Planned givers come in all shapes and sizes.

The university has been the grateful recipient of several gifts in excess of \$1 million. Each gift was exciting and created an opportunity to fundamentally change or enhance our programs. However, the mainstay of support from our alumni and friends is gifts that are more modest in size. Cumulatively, those gifts also create a significant impact on the university.



Leaving a legacy doesn't have to be fatal.

There was a time when I would get nervous whenever someone involved with planned giving asked about my health. We now know that you don't have to die to make a planned gift. While most planned gifts continue to come through testamentary bequests, there is a growing interest in inter-vivos gifting. Giving while living provides donors with the satisfaction of seeing their support in action.

Meaningful planned giving is highly individual.

While annual campaigns are organizationally focused and capital campaigns concentrate on particular projects, planned gifts frequently address a donor's personal needs, interests and aspirations. It is incumbent on all of us - in both the development office and the operating units to work with our supporters to identify appropriate opportunities, provide assistance arranging the gift, ensure proper recognition and effective stewardship for each gift. We can do that best when we have direct input from our donors.

Planned giving is a growing, but increasingly competitive national movement.

With the number of charities in Canada expected to reach 100,000 by 2010, loyal supporters are more important than ever before. Starting in the early '90s, demographers began calculating the amount of the so-called "wealth transfer". In Canada, we can expect the wealth transfer to be between \$1 and \$4 trillion. The vast majority of the wealth involved is not in the hands of the super rich; it resides with people best described as "The Millionaire Next Door." I am concerned not only with the increased competition for their support but moreover by the Statistics Canada report that states that while 40% of these relatively affluent Canadians say that they intend to leave a philanthropic bequest, the majority of those have not made any arrangements to do so.

While what we do as individuals is significant, it's what we do together that can become transformative.

A couple of years ago I picked up a little book titled, *The Tipping Point: How Little Things Can Make a Big Difference*. In his book, Malcolm Gladwell notes that ideas, products and messages sometimes spread exponentially - just like viruses. He suggests

that the line that separates those that take off or "tip" as he calls it, from those that don't is sometimes a lot finer than it seems. When ideas reach the tipping point they have the potential to become social epidemics and create profound change.



ILS members Dr. T. Kenneth Thorlakson, Mrs. Lorna Thorlakson, Ms. Muriel St. John, and Mr. Laird Rankin joined Ms. Elaine Goldie Vice-President (External) at the Isbister Luncheon on September 14.

One of my dreams is to see our alumni and friends acting in concert in declaring their commitment to the future of this university by creating a new social trend in legacy giving. As Gladwell says, a few people and the right cause can radically transform the beliefs and behaviour of many.

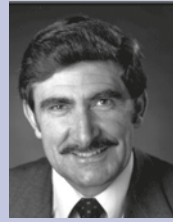
Harvey Sectar (BCom/67, LLB/92, LLM/94 (Harvard)) has been Dean of the Faculty of Law since 1999. His community commitments include the Premier's Economic Advisory Council, Winnipeg Downtown Biz, United Way and the Jewish Foundation of Manitoba.

No Capital Gains on Gifts of Public Securities

Thanks to a change in the federal tax rules, Canadian tax filers can now donate publicly listed securities to the University of Manitoba and be completely free of any capital gains tax. The tax provision applies whether the securities are donated outright in a given year, or through a will. A tax receipt will be issued for the fair market value of the stock on the date of the gift.

E.g.: gift of securities outright vs. a gift of net proceeds after the sale. The securities were purchased for \$2,000 and are now worth \$10,000.

	Gift	Sale
Current Stock Value	\$10,000	\$10,000
Total Gain	\$8,000	\$8,000
Taxable Gain	\$0	\$4,000 (50% of \$8,000)
Tax on Gain @46% rate	\$0	\$1,840 (46% of \$4,000)
Net Proceeds if Sold	\$8,160	\$8,160
Charitable Tax Receipt	\$10,000	\$8,160
Tax Savings from Gift (46% x amount gifted)	\$4,600	\$3,754
Net Cost of Gift (Proceeds if sold - tax savings)	\$3,560	\$4,406
Enhancement	\$846	



New Opportunity for IRAs for Alumni Living in the USA

If you are age 70½ or older, own an IRA, and regularly give to charity, recent legislation offers a new opportunity for you. The new US Pension Protection Act of 2006 allows you to make distributions directly from your IRA to the University of Manitoba Foundation USA without the distributions being included in taxable income. The contributions cannot exceed \$100,000 per year, and the program is limited to the 2006 and 2007 taxation years. Previously, the amount you withdrew was taxable, and the deduction for the charitable contribution may or may not have offset the tax. The funds transferred from your IRA to the Foundation USA count towards your mandatory withdrawal.

Making charitable contributions from an IRA rather than other assets will be especially appropriate for those who do not itemize deductions, would not be able to deduct all of their charitable contributions because of deduction limitations, may lose some of their itemized deductions because of their income level, or who are required to take distributions but do not need them for living expenses.

If you would like more information about a charitable contribution from an IRA, please contact the Manager of Planned Giving at (204) 474-6246 or 1-800-330-8066.

In Canada, the IRA equivalent is the RRIF. Canadians do not have this gift planning benefit as of yet.

Detach and mail to:

Department of Development
University of Manitoba
179 Extended Education
Complex
Winnipeg, MB R3T 2N2
Ph.: (204) 474-9195
Toll Free: 1-800-330-8066
Email:
development@umanitoba.ca
Website and online
donation form:
umanitoba.ca/admin/dev_adv



UNIVERSITY
OF MANITOBA

Please send me more information

- Establishing a Bequest in Your Will:** Express your enduring support of the University of Manitoba by making a personal legacy gift in your will.
- Gifts Involving Trusts:** Charitable remainder trusts, gifts of residual interest or other legal trusts may be a useful tool for individuals wishing to establish a large legacy gift, offset taxes or meet other personal objectives.
- Gifts of Personal Property:** There are times when it makes sense to consider a gift of property other than cash, such as capital property and personal-use property.
- Life Insurance:** Many donors have found life insurance to be a rewarding way of making a large future gift to the university while providing tax credits that can be used now.
- Gifts of Publicly Traded Securities:** Gifts of publicly traded securities such as stocks, bonds or mutual funds can help reduce your capital gains taxes.
- Guaranteed Income for Life:** A charitable gift annuity is a way for you to make a gift to the University of Manitoba and also receive guaranteed income for life.

- I have made a provision in my will for the University of Manitoba.
- I am considering a provision in my will for the University of Manitoba.
- I would like to be contacted by a university representative

I would like more information on:

(Please complete address information on the reverse.)

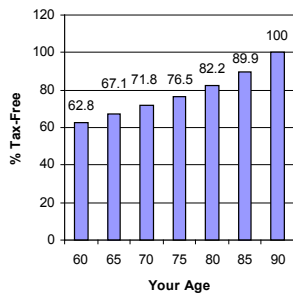
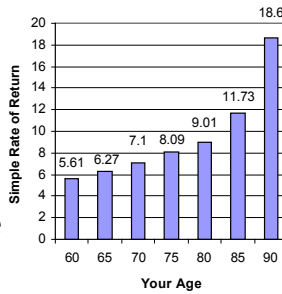


Annuity donor Dorothy Harrington (BSc HEC/50)

Interested in Guaranteed Income for Life?

Why not consider a charitable gift annuity? An annuity not only provides you with guaranteed income and tax advantages, it also supports the University of Manitoba. For more information about charitable gift annuities please call us today.

This chart represents the simple rate of return on an annuity. The rate of return varies based on gender and age at the time the annuity is arranged and then is locked into place for life; the rate will not increase or decrease as the donor gets older.



This chart shows what portion of the annuity payment is considered tax-exempt, based on gender and age at the time the annuity is arranged. The tax-exempt portion is determined at the time the annuity is arranged, and cannot increase or decrease.

Helping others has never been more rewarding.

Contact

University of Manitoba
Development & Advancement Services
179 Extended Education Complex
Winnipeg, MB R3T 2N2

Phone: Toll-free 1-800-330-8066 or (204) 474-9195

Fax: (204) 474-7635

Website: umanitoba.ca/admin/dev_adv

Email: development@umanitoba.ca

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Year-End Donations

Gifts received or post-marked prior to December 31, 2006 will be eligible for a 2006 tax receipt. Please note that the University will be closed from December 22 - January 3.

Please send me information about charitable gift annuities.

Please send me a free, personalized, no obligation illustration of how a charitable gift annuity would work for me.

1. Select annuity amount \$ _____ (\$20,000 minimum)
2. Select single or joint annuity, then complete the details.
3. Complete information below and mail.

All information is confidential. We recommend donors consider independent, professional advice before purchasing a charitable gift annuity.

Single Annuity

Name _____

Birth Date ____ / ____ / ____
 day month year

male female

Joint Annuity

Name _____

Birth Date ____ / ____ / ____
 day month year

male female

Name _____

Address _____

City _____ Prov _____ Post Code _____

Email _____ Phone _____

The information you have provided will be collected and maintained by the university in order to facilitate communication and assist in our advancement and development efforts.

(Please see other side.)

Thank You.